

**ONTARIO
SUPERIOR COURT OF JUSTICE
(COMMERCIAL LIST)**

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*,
R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR
ARRANGEMENT OF CANNTRUST HOLDINGS INC., CANNTRUST INC.,
CTI HOLDINGS (OSOYOOS) INC. AND ELMCLIFFE INVESTMENTS INC.

Applicants

SUPPLEMENTARY RESPONDING MOTION RECORD OF THE UNDERWRITERS

(Motion Returnable March 19, 2021)

March 16, 2021

Torys LLP

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Lawyers for the Underwriters

TO: SERVICE LIST

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Court File No. CV-20-00638930-00CL

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Applicants

SUPPLEMENTARY AFFIDAVIT OF SHOSHANA ISRAEL

I, Shoshana Israel, a law clerk with the law firm of Torys LLP, of the City of Toronto, in the Province of Ontario, MAKE OATH AND SAY:

1. I am a law clerk with the law firm of Torys LLP, counsel to Merrill Lynch Canada Inc., Merrill Lynch Pierce, Fenner & Smith, Inc., Citigroup Global Markets Canada Inc., Citigroup Global Markets Inc., Credit Suisse Securities (Canada) Inc., Credit Suisse Securities (USA) LLC, RBC Dominion Securities Inc., Jefferies Securities Inc., Jefferies LLC, Canaccord Genuity Corp., and Canaccord Genuity LLC (collectively, the "Underwriters"), and, as such, have knowledge of the matters contained in this affidavit. Where I have obtained any information set out below from another source, I have identified the source of the information, and in each case, I believe the information to be true.
2. This affidavit is supplementary to the affidavit I swore on March 11, 2021.
3. I am advised by Craig Gilchrist, an associate at Torys LLP, that, on March 15, 2021, Shane D'Souza of McCarthy Tetrault LLP, counsel to the Applicants, sent Torys LLP a document described as "CannTrust's current forecast for the rest of [2021]." A copy of the forecast is attached as Exhibit "A".

4. I am advised by Mr. Gilchrist that, on March 16, 2021, Mr. D'Souza sent Torys LLP a copy of a PDF document called "Business Overview" on the basis that the Underwriters and other non-settling defendants agreed to support CannTrust in seeking a sealing order for the forecast. A copy of this presentation is attached as Exhibit "B"

5. I am advised by Mr. Gilchrist that, on March 19, 2020, Torys LLP received a payment from CannTrust Holdings Inc. in the amount of \$112,570.11 for payment of a portion of the Underwriters' class action defence costs. A copy of Torys LLP's receipt of this payment is attached as Exhibit "C".

SWORN remotely by *video conference* by Shoshana Israel stated as being located in the City of Toronto, in the Province of Ontario, before me at the City of Toronto, in the Province of Ontario, on March 16, 2021 in accordance with O.Reg. 431/20, Administering Oath or Declaration Remotely.

}

Commissioner for Taking Affidavits
(or as may be)

R. Craig Gilchrist (LSO#: 77315B)

SHOSHANA ISRAEL

THIS IS **EXHIBIT “A”** REFERRED TO IN THE
AFFIDAVIT OF SHOSHANA ISRAEL
VIRTUALLY SWORN BEFORE ME THIS 16TH DAY
OF MARCH, 2021



Commissioner for taking affidavits

R. CRAIG GILCHRIST (LSO #: 77315B)

Q1 Forecast

(All figures in C\$, unless otherwise indicated)

Year End December 31	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	FY 2021
Income Statement													
Medical Revenue	(\$000's)	\$1	\$19	\$73	\$184	\$310	\$407	\$533	\$741	\$1,019	\$1,355	\$1,624	\$1,811
Recreational Revenue	(\$000's)	\$42	\$170	\$601	\$1,591	\$2,063	\$2,752	\$4,124	\$5,268	\$6,516	\$8,505	\$10,592	\$10,326
Bulk Sales	(\$000's)	\$0	\$0	\$98	\$73	\$73	\$73	\$283	\$283	\$283	\$283	\$283	\$283
Brew Budz Revenue	(\$000's)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenue	(\$000's)	\$44	\$189	\$771	\$1,848	\$2,446	\$3,232	\$4,940	\$6,291	\$7,817	\$10,143	\$12,488	\$12,419
<i>M-o-M Growth</i>	(%)												
(-) Medical COGS (Including Depreciation)	(\$000's)	(\$0)	(\$6)	(\$23)	(\$54)	(\$93)	(\$123)	(\$158)	(\$219)	(\$300)	(\$398)	(\$476)	(\$535)
(-) Recreational COGS (Including Depreciation)	(\$000's)	(\$89)	(\$293)	(\$574)	(\$1,218)	(\$1,517)	(\$1,991)	(\$3,003)	(\$3,740)	(\$4,442)	(\$5,562)	(\$6,626)	(\$6,5716)
(-) Bulk COGS	(\$000's)	\$0	\$0	(\$72)	(\$54)	(\$54)	(\$54)	(\$202)	(\$209)	(\$214)	(\$218)	(\$220)	(\$222)
(-) Manufacturing Inefficiencies	(\$000's)	(\$957)	(\$1,373)	(\$1,083)	(\$636)	(\$328)	\$80	\$400	\$507	\$816	\$963	\$983	\$1,108
Gross Profit	(\$000's)	(\$1,003)	(\$1,482)	(\$980)	(\$114)	\$454	\$1,145	\$1,978	\$2,632	\$3,677	\$4,928	\$6,150	\$6,109
<i>Total Gross Profit Margin</i>	(%)	(2294.3%)	(783.0%)	(127.1%)	(6.2%)	18.5%	35.4%	40.0%	41.8%	47.0%	48.6%	49.2%	49.2%
<i>Medical Gross Profit Margin</i>	(%)	65.7%	67.8%	69.0%	70.5%	69.9%	69.8%	70.4%	70.5%	70.5%	70.7%	70.7%	70.5%
<i>Recreational Gross Profit Margin</i>	(%)	(111.0%)	(72.1%)	4.5%	23.4%	26.5%	27.7%	27.2%	29.0%	31.8%	34.6%	37.4%	35.5%
<i>Bulk Gross Profit Margin</i>	(%)	N.M.	N.M.	26.0%	26.0%	26.0%	26.0%	28.6%	26.2%	24.3%	22.9%	22.0%	21.8%
(-) SG&A	(\$000's)	(\$3,423)	(\$3,906)	(\$4,034)	(\$4,052)	(\$3,868)	(\$3,868)	(\$4,321)	(\$3,655)	(\$3,306)	(\$3,683)	(\$3,739)	(\$3,590)
(-) Fulfillment	(\$000's)	(\$1)	(\$3)	(\$11)	(\$21)	(\$36)	(\$44)	(\$63)	(\$82)	(\$101)	(\$123)	(\$149)	(\$157)
(-) Aggregator	(\$000's)	(\$0)	(\$3)	(\$12)	(\$30)	(\$50)	(\$65)	(\$85)	(\$119)	(\$163)	(\$217)	(\$260)	(\$290)
(-) Share Based Payments	(\$000's)	(\$46)	(\$80)	(\$80)	(\$80)	(\$80)	(\$80)	(\$80)	(\$80)	(\$80)	(\$80)	(\$80)	(\$80)
(-) Other Professional Fees	(\$000's)	(\$325)	(\$923)	(\$923)	(\$923)	(\$923)	(\$373)	\$0	\$0	\$0	\$0	\$0	\$0
(-) Remediation Costs	(\$000's)	\$0	\$0	\$0	\$0	\$0	\$0	(\$52,000)	\$0	\$0	\$0	\$0	\$0
EBIT	(\$000's)	(\$4,798)	(\$6,398)	(\$6,041)	(\$5,220)	(\$4,504)	(\$3,285)	(\$54,572)	(\$1,304)	\$27	\$825	\$1,922	\$1,991
<i>Operating Profit Margin</i>	(%)												
Net Income	(\$000's)	(\$4,798)	(\$6,398)	(\$6,041)	(\$5,220)	(\$4,504)	(\$3,285)	(\$54,572)	(\$1,304)	\$27	\$825	\$1,922	\$1,991
<i>Net Income Margin</i>	(%)	(10974.7%)	(3380.0%)	(783.0%)	(282.5%)	(184.1%)	(101.6%)	(1104.6%)	(20.7%)	0.3%	8.1%	15.4%	16.0%
EBITDA	(\$000's)	(\$4,204)	(\$5,767)	(\$5,409)	(\$4,588)	(\$3,873)	(\$2,654)	(\$53,941)	(\$672)	\$659	\$1,462	\$2,563	\$2,634
<i>EBITDA Margin</i>	(%)	(9616.5%)	(3046.8%)	(701.2%)	(248.3%)	(158.3%)	(82.1%)	(1091.9%)	(10.7%)	8.4%	14.4%	20.5%	21.2%
Adjusted EBITDA	(\$000's)	(\$3,879)	(\$4,844)	(\$4,486)	(\$3,665)	(\$2,949)	(\$2,280)	(\$1,941)	(\$672)	\$659	\$1,462	\$2,563	\$2,634
<i>Adjusted EBITDA Margin</i>	(%)	(8873.1%)	(2558.9%)	(581.5%)	(198.3%)	(120.6%)	(70.5%)	(39.3%)	(10.7%)	8.4%	14.4%	20.5%	21.2%

Q1 Forecast

(All figures in C\$, unless otherwise indicated)

Year End December 31	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	FY 2021
Cash Flow Statement													
Net Income	(\$4,798)	(\$6,398)	(\$6,041)	(\$5,220)	(\$4,504)	(\$3,285)	(\$54,572)	(\$1,304)	\$27	\$825	\$1,922	\$1,991	(\$81,357)
(+) Depreciation	\$548	\$551	\$552	\$552	\$552	\$552	\$552	\$552	\$552	\$557	\$561	\$562	\$6,641
(+) Share Based Payments	\$46	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$926
(-) Increases in Inventory	(\$1,169)	(\$1,346)	(\$1,506)	(\$1,676)	(\$1,876)	(\$2,260)	(\$1,870)	(\$1,623)	(\$1,283)	(\$314)	\$666	\$675	(\$13,582)
(-) Increases in Working Capital (Excluding Inventory)	\$140	\$2,518	\$4,025	\$5,438	\$1,122	\$980	\$831	\$698	(\$11)	(\$447)	(\$1,048)	\$796	\$15,043
Cash Flow from Operations	(\$5,233)	(\$4,595)	(\$2,890)	(\$826)	(\$4,626)	(\$3,934)	(\$54,880)	(\$1,597)	(\$635)	\$701	\$2,182	\$4,104	(\$72,329)
Total Capex	(\$481)	(\$291)	(\$58)	(\$3)	\$5,000	(\$17)	(\$1)	(\$1)	(\$25)	(\$490)	(\$392)	(\$115)	\$3,115
Cash Flow from Investing	(\$481)	(\$291)	(\$58)	(\$3)	\$5,000	(\$17)	(\$1)	(\$1)	(\$25)	(\$490)	(\$392)	(\$115)	\$3,115
Interest Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Repayments of Debt	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Transfers to Restricted Cash	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Proceeds from Equity Issuance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cash Flow from Financing Activities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Beginning Cash	\$80,539	\$74,825	\$69,939	\$66,980	\$66,151	\$66,525	\$62,573	\$7,592	\$5,995	\$5,335	\$5,545	\$7,335	\$80,539
Change in Cash	(\$5,714)	(\$4,886)	(\$2,958)	(\$830)	\$374	(\$3,952)	(\$54,981)	(\$1,598)	(\$660)	\$211	\$1,790	\$3,989	(\$69,214)
Ending Cash	\$74,825	\$69,939	\$66,980	\$66,151	\$66,525	\$62,573	\$7,592	\$5,995	\$5,335	\$5,545	\$7,335	\$11,325	\$11,325

Q1 Forecast

(All figures in C\$, unless otherwise indicated)

Year End December 31	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	FY 2021
Balance Sheet													
Assets													
Cash and Short Term Investments	\$74,825	\$69,939	\$66,980	\$66,151	\$66,525	\$62,573	\$7,592	\$5,995	\$5,335	\$5,545	\$7,335	\$11,325	\$11,325
Restricted Cash	\$6,174	\$6,174	\$6,174	\$6,174	\$6,174	\$6,174	\$6,174	\$6,174	\$6,174	\$6,174	\$6,174	\$6,174	\$6,174
Trade and Other Receivables	\$5,643	\$5,926	\$6,727	\$4,030	\$4,846	\$6,360	\$8,842	\$11,062	\$13,908	\$17,347	\$22,060	\$20,885	\$20,885
Prepaid Expenses and Deposits	\$12,577	\$10,566	\$9,554	\$8,543	\$7,531	\$6,520	\$5,508	\$4,577	\$4,043	\$3,509	\$2,975	\$2,442	\$2,442
Other Assets	\$9,205	\$9,205	\$6,205	\$6,205	\$6,205	\$6,205	\$6,205	\$6,205	\$6,205	\$6,205	\$6,205	\$6,205	\$6,205
Cannabis Inventories	\$10,549	\$11,895	\$13,401	\$15,078	\$16,953	\$19,214	\$21,084	\$22,706	\$23,989	\$24,303	\$23,637	\$22,962	\$22,962
Current Assets	\$118,973	\$113,705	\$109,042	\$106,180	\$108,234	\$107,045	\$55,405	\$56,719	\$59,653	\$63,084	\$68,387	\$69,993	\$69,993
Beginning PP&E Book value	\$85,674	\$85,608	\$85,348	\$84,865	\$84,317	\$78,765	\$78,231	\$77,680	\$77,129	\$76,602	\$76,022	\$76,365	\$85,674
(+) PP&E Additions	\$481	\$291	\$68	\$3	(\$5,000)	\$17	\$1	\$1	\$25	\$490	\$392	\$115	(\$3,115)
(-) PP&E Depreciation	(\$548)	(\$551)	(\$552)	(\$552)	(\$552)	(\$552)	(\$552)	(\$552)	(\$552)	(\$557)	(\$561)	(\$562)	(\$6,641)
Non-current assets	\$85,608	\$85,348	\$84,865	\$84,317	\$78,765	\$78,231	\$77,680	\$77,129	\$76,602	\$76,535	\$76,365	\$75,918	\$75,918
Total Assets	\$204,581	\$199,053	\$193,907	\$190,497	\$186,999	\$185,276	\$133,085	\$133,847	\$136,255	\$139,619	\$144,752	\$145,911	\$145,911
Liabilities and Equity													
Trade and Other Payables	\$12,030	\$12,819	\$13,634	\$15,364	\$16,291	\$17,773	\$20,074	\$22,061	\$24,361	\$26,820	\$29,952	\$29,039	\$29,039
Other Liabilities	\$1,780	\$1,780	\$1,780	\$1,780	\$1,780	\$1,780	\$1,780	\$1,780	\$1,780	\$1,780	\$1,780	\$1,780	\$1,780
Current Liabilities	\$13,810	\$14,599	\$15,414	\$17,144	\$18,071	\$19,553	\$21,854	\$23,841	\$26,141	\$28,600	\$31,732	\$30,819	\$30,819
Loans	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Senior Notes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Deferred Financing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Liabilities (Non-Current)	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782
Preferred Shares/Convert	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Non-current liabilities	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782	\$35,782
Total Liabilities	\$49,592	\$50,381	\$51,196	\$52,926	\$53,853	\$55,335	\$57,636	\$59,623	\$61,923	\$64,382	\$67,514	\$66,601	\$66,601
Share Capital	\$454,315	\$454,315	\$454,315	\$454,315	\$454,315	\$454,315	\$454,315	\$454,315	\$454,315	\$454,315	\$454,315	\$454,315	\$454,315
Warrants	\$11,171	\$11,171	\$11,171	\$11,171	\$11,171	\$11,171	\$11,171	\$11,171	\$11,171	\$11,171	\$11,171	\$11,171	\$11,171
Share Based Payments	\$10,614	\$10,694	\$10,774	\$10,854	\$10,934	\$11,014	\$11,094	\$11,174	\$11,254	\$11,334	\$11,414	\$11,494	\$11,494
Retained Earnings	(\$321,111)	(\$327,509)	(\$333,549)	(\$338,769)	(\$343,273)	(\$348,559)	(\$401,131)	(\$402,435)	(\$402,408)	(\$401,583)	(\$399,661)	(\$397,670)	(\$397,670)
Total Equity	\$154,989	\$148,671	\$142,711	\$137,571	\$133,147	\$129,941	\$75,449	\$74,225	\$74,332	\$75,237	\$77,239	\$79,310	\$79,310
Total Liabilities and Equity	\$204,581	\$199,053	\$193,907	\$190,497	\$186,999	\$185,276	\$133,085	\$133,847	\$136,255	\$139,619	\$144,752	\$145,911	\$145,911

THIS IS **EXHIBIT “B”** REFERRED TO IN THE
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VIRTUALLY SWORN BEFORE ME THIS 16TH DAY
OF MARCH, 2021



Commissioner for taking affidavits

R. CRAIG GILCHRIST (LSO #: 77315B)

This document is to be filed under seal

THIS IS **EXHIBIT “C”** REFERRED TO IN THE
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Commissioner for taking affidavits

R. CRAIG GILCHRIST (LSO #: 77315B)

Receipts - Apply / Reverse Payments

Receipt Date	3/19/2020	Write Off	☐	Doubtful	☐
Check Date		Reversal	☐	Reallocate	☐
Receipt Type	01TDBCAD	Toronto TD Operating CAD			
Receipt Code	Cheque	Reversed On			
Receipt Currency	CAD	Reversal Reason			
Currency Type	Daily Exchange Rates				
Receipt Amount	112,570.11	Reversal Comment			
Deposit Number	01TDBCAD 2020319	Receipt Master Index	525980		
Document Number	214	Rollup	Rollup		
Reference Number					
Receipt Number	1033483				
Payor	Bank of America Merrill Lynch & Merrill Lynch Canada Inc., C				
Drawn By Payor					
Drawn By	CANTRUST HOLDINGS INC				
Payor Info					
Reconcile Status					
		Vendor Refunds			
		Payee			
		1099 Flag			
Narrative					
Language English					
		GL Postings		Review Receipt Allocations	

Invoices (2)							
				Grid	Add	Query by Matter	
Invoice	Invoice Date	Lead Matter	Payor Name	Invoice...	Exchange Rate	Receipt Amount	
1 1487580	11/29/2019	40857-0001	Bank of America Merrill Lynch & Merrill Lync	CAD		76,081.17	
2 1495688	2/24/2020	40857-0001	Bank of America Merrill Lynch & Merrill Lync	CAD		36,488.94	
Total:						112,570.11	

ONTARIO
SUPERIOR COURT OF JUSTICE
(Commercial List)

Proceeding commenced in Toronto

SUPPLEMENTARY AFFIDAVIT OF
SHOSHANA ISRAEL
Virtually sworn March 16, 2021

Torys LLP

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Box 270, TD South Tower
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