

FIAT: Let the within Affidavit be filed
this 17th day of June, 2009

"McDonald J."

Action No.: 0901-04199

IN THE COURT OF QUEEN'S BENCH OF ALBERTA
JUDICIAL DISTRICT OF CALGARY

**IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*,
R.S.C., c. C-36, AS AMENDED**

**AND IN THE MATTER OF
FAIRMONT RESORT PROPERTIES LTD., LAKE OKANAGAN RESORT
VACATION (2001) LTD., LAKE OKANAGAN RESORT (2001) LTD., AND
LL DEVELOPMENTS LTD.**

**AFFIDAVIT OF MURRAY MOORE
(Response to the Motion of Resort Funding LLC)
(sworn June 17, 2009)**

I, Murray Moore, of the City of Calgary, in the Province of Alberta, MAKE OATH
AND SAY THAT:

I. INTRODUCTION

1. I am the Chief Restructuring Officer of Fairmont Resort Properties Ltd. ("**Fairmont Resort**"), Lake Okanagan Resort Vacation (2001) Ltd. ("**LORV**"), Lake Okanagan Resort (2001) Ltd. and LL Developments Ltd. (collectively "**Fairmont**") and, as such, have personal knowledge of the facts and matters deposed to herein except where otherwise stated to be based on information and where so stated, I verily believe the same to be true.
2. Capitalized terms not expressly defined herein are as defined in the Affidavit of Lisa Henson ("**Henson**") sworn in these proceedings on June 8, 2009 (the "**Henson Affidavit**").

II. HENSON AFFIDAVIT

3. I have reviewed the content of the Henson Affidavit and believe that some of the statements contained therein are inaccurate.
4. In paragraph 11 of her Affidavit, Henson states that, contrary to terms of the Amended Loan Agreement, Fairmont Resort and LORV have failed to deposit payments on the Notes into the Trust Account. The Amended Loan Agreement, particularly at sections 6.17 and 6.18, specifically provides that Resort Funding LLC ("**Resort Funding**") was to establish the Trust Account into which Fairmont Resort and LORV would deposit payments on the Notes. Notwithstanding the

terms of the Amended Loan Agreement, Resort Funding failed to set up the contemplated Trust Account.

5. In paragraph 18 of her Affidavit, Henson deposes that prior to April 23, 2009 neither she nor Tom Hamel were aware of any other security agreements in relation to the assets of Fairmont Resort or LORV other than the Equivest Security Agreement. As referenced in paragraph 6 of the Henson Affidavit, Equivest assigned all of its rights and interest in the Facility, the Construction Loan and the Initial Security Documents, including the Security Agreement, to Resort Funding in March, 2004.
6. I am advised by Phil Matkin ("**Matkin**") of Schinnour Matkin Baxter & Pichette, co-counsel to Fairmont in these proceedings, and do verily believe, that in December, 2005 Resort Funding, Fairmont Resort and LORV negotiated the Amended Loan Agreement a copy of which is attached as Exhibit "G" to the Henson Affidavit.
7. Exhibit "B-2" to the Amended Loan Agreement is a schedule of Permitted Exceptions for the Fairmont Vacation Resort. In paragraph (h) of the said schedule, a Mortgage and Assignment of Rents to Computershare Trust Company of Canada is specifically referenced as a permitted exception (the "**Computershare Encumbrance**"). I am further advised by Matkin, and do verily believe, that the Computershare Encumbrance was specifically discussed between the parties in advance of the Amended Loan Agreement being executed. Though counsel for Resort Funding initially expressed concern as to whether Resort Funding would permit inclusion of the Computershare Encumbrance, it was ultimately accepted after discussion and negotiation. It is clear, by virtue of the inclusion of the Computershare Encumbrance in the Amended Loan Agreement, that Resort Funding was aware of other security registered against title to Fairmont Resort's assets well in advance of April 23, 2009.
8. In paragraph 20 of the Henson Affidavit, it is deposed that, pursuant to the terms of the Amended Loan Agreement, Notes greater than 61 days past due are ineligible as collateral security for the Facility. Fairmont has no knowledge of the source or accuracy of the January to May, 2009 default calculations as prepared by Resort Funding as no background or supporting materials have been provided by way of exhibit or otherwise.
9. In the course of its monthly reporting to Resort Funding, Fairmont prepares a margin report which, among other things, lists the age of all of the Notes currently held by Fairmont Resort. A summary of the margin reports, as it relates to Notes with payments outstanding in excess of 60 days, is attached hereto as Exhibit "**A**" to this my Affidavit (the "**Summary**"). The Summary demonstrates that the total percentage of Notes outstanding over 60 days is

consistently between 4.5% and 5.5% from October, 2008 to present. In light of the consistent range over a seven month period, I do not believe that the quality of the Notes is somehow deteriorating.

10. Henson goes on to state, in paragraph 20 of her Affidavit, that there was a change in Fairmont Resort's accounting procedure starting in January, 2009. Fairmont Resort denies that it unilaterally changed its accounting procedure in 2009 but rather it merely complied with Resort Funding's request that Notes for which payments were in excess of 4 months in arrears were to be removed from the monthly margin reports. In accordance with Resort Funding's request, starting in January, 2009 and by the end of February, 2009, the monthly margin reports did not include Notes which were more than 4 months in arrears. That amendment to the monthly margin report format did not however, alter the presentation of Notes that were in arrears for a period of 2 months or less.
11. In paragraph 22 of her Affidavit, Henson states that 5% of Resort Funding's Notes have defaulted and that she has no reason to believe, though she offers no facts or evidence to support her belief, that the aggregate default rates on the Notes will be better than the 20% that Fitch Ratings has identified. While Fairmont Resort acknowledges that 5% is the actual measure of default for the purposes of the Amended Loan Agreement, that assessment does not reflect the actual history of the Notes which are ultimately cancelled due to the holder's inability to pay. In the period of October, 2008 to May, 2009, Fairmont Resort wrote off a total of 2.5%, annualized for a full year, of the average of the balances of the Notes outstanding over that period. Further, though all Notes with arrears exceeding 120 days and certain other Notes have been removed from the monthly margin reports, Fairmont is continuing to pursue collection efforts and, in many cases, settlement arrangements have been made to permit the holders to effect repayment over time. Based on my review of Fairmont Resort's historical records, I do not believe that there is currently a negative trend in Notes actually defaulting.
12. As confirmed in the Henson Affidavit, the face value of the Notes is not directly related to and is greatly in excess of the Fairmont indebtedness to Resort Funding.
13. Henson further deposes in her Affidavit, particularly at paragraph 25, that sufficient time share inventory has been sold at Fairmont Resort and LORV such that the management companies will be self sufficient solely on the basis of management fee collection. I do verily believe this to be an erroneous and inaccurate statement of fact.

14. The budgets for each of Fairmont Resort and LORV's management companies have been prepared in such a manner that they rely on Fairmont Resort and LORV to fund the maintenance fees with respect to the unsold inventory. Further, I am advised by Matkin, and do verily believe, that British Columbia law stipulates that developers of timeshare interests, such as Fairmont Resort and LORV, are liable for maintenance fees relative to unsold inventory. This obligation on the part of developers represents consumer protection for the purchasers of timeshare inventory.
15. Contrary to the assertion in the Henson Affidavit that collection of management fees will render the management companies self sufficient, it is a simple fact that the non-payment of maintenance fees by Fairmont Resort and LORV creates a significant shortfall in the operating budgets of both management companies to the prejudice of the respective timeshare owners.

III. CENTURY SERVICES DIP FACILITY

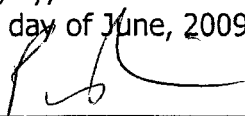
16. Fairmont filed a motion for approval of a Debtor-in-Possession facility which application was originally returnable before this Honourable Court on April 29, 2009 (the "**DIP Application**"). Resort Funding sought and obtained an adjournment of the DIP application to May 1, 2009 in order cross-examine on my Affidavit sworn April 27, 2009. Attached hereto as Exhibit "**B**" to this my Affidavit is a true copy of the transcript of the April 29, 2009 proceedings.
17. Upon completing cross-examinations on my Affidavit, former counsel for Resort Funding opposed the DIP Application on the basis that Resort Funding had no notice of the DIP Application, it would be unduly prejudiced if such relief was granted and because the test for the granting of a Debtor-in-Possession facility had not been met. Attached hereto as Exhibit "**C**" to this my Affidavit is a true copy of the transcript of the May 1, 2009 proceedings.
18. Notwithstanding the submissions of former counsel for Resort Funding, the Court granted the DIP Application which secured Fairmont's right to obtain priority Debtor-in-Possession financing from Century Services Inc. ("**Century**") in an amount not to exceed \$5,500,000.00 (the "**DIP Facility**").
19. To date, Fairmont has drawn the sum of \$1,000,000.00 under the DIP Facility. Fairmont is, and has been since the granting of the May 1, 2009 Order, in strict compliance with the terms of the DIP Facility.
20. In my capacity as Chief Restructuring Officer of Fairmont, I, upon receipt of Resort Funding's motion materials, contacted Century to discuss its go-forward position with respect to funding under the DIP Facility. Attached hereto and marked as Exhibit "**D**" to this my Affidavit is a true copy of correspondence dated June 16, 2009 from Fraser Milner Casgrain LLP, counsel to Century, advising,

among other things, that if Resort Funding's application is successful, it will be Century's position that Fairmont is in breach of the terms of the DIP Facility. On that basis, Century takes the position that it would be under no obligation to advance further funds and would be entitled to apply to the Court to enforce its security and otherwise seek to collect all amounts due and owing. In either such event, it will be highly unlikely that Fairmont will be able to structure a plan of arrangement for the benefit of its creditors.

IV. MISCELLANEOUS

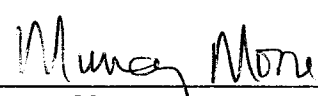
21. I am authorized to swear this Affidavit on behalf of Fairmont.
22. I make this Affidavit in response to the relief sought in Resort Funding's Notice of Motion filed June 9, 2009.

SWORN BEFORE ME at the City of)
 Calgary, in the Province of Alberta, this)
 17th day of June, 2009.)

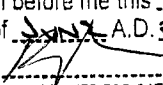


 A Commissioner for Oaths in and for the
 Province of Alberta

PHILIP KENT MATKIN
 Barrister & Solicitor
 Commissioner for Oaths in and
 for the Province of Alberta



 Murray Moore

THIS IS EXHIBIT " A "
referred to in the Affidavit of
~~MANRAN MARR~~
Sworn before me this 17th
Day of JUNE A.D. 2009

A COMMISSIONER FOR OATHS
IN AND FOR THE PROVINCE OF ALBERTA

PHILIP KENT MATKIN
Barrister & Solicitor
Commissioner for Oaths in and
for the Province of Alberta

Month	Total notes in security of RFI loan	Principal balance of notes with payments over 60 days in arrears	Percent of total notes in security of RFI loan
October, 2008	13,292,233	610,702	4.59%
November, 2008	13,058,514	663,355	5.08%
December, 2008	12,585,731	617,246	4.90%
January, 2009	12,112,082	644,039	5.32%
February, 2009	11,889,894	652,674	5.49%
March, 2009	11,509,225	545,239	4.74%
April, 2009	11,220,876	631,294	5.63%
May, 2009	10,901,235	562,892	5.16%

IN THE COURT OF QUEEN'S BENCH OF ALBERTA
JUDICIAL DISTRICT OF CALGARY

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT
ACT, R.S.C., c. C-36, AS AMENDED

AND IN THE MATTER OF FAIRMONT RESORT PROPERTIES LTD.,
LAKE OKANAGAN RESORT VACATION (2001) LTD.,
LAKE OKANAGAN RESORT (2001) LTD.
and LL DEVELOPMENTS LTD.

P R O C E E D I N G S

THIS IS EXHIBIT "B"
referred to in the Affidavit of
MURRAY MARR
Sworn before me this 17th
Day of June A.D. 2009

A COMMISSIONER FOR OATHS
IN AND FOR THE PROVINCE OF ALBERTA

Calgary, Alberta
29th April, 2009

Transcript Management Services
Suite 1901-N, Calgary Courts Centre
601 - 5th Street SW
Calgary, Alberta T2P 5P7

1 Proceedings taken in the Court of Queen's Bench of
2 Alberta, Courthouse, Calgary, Alberta

3 -----

4 *April 29, 2009 p.m. session

5

6 The Honourable Court of Queen's Bench of
7 Madam Justice Romaine Alberta

8

9 H. Gorman, Esq. For the Applicant CCAA
10 Debtors
11 R. Zahara, Esq. For the Applicant Monitor
12 Ernst & Young Inc.
13 S. Collins, Esq.} For the Respondent
14 Secured Creditor Resort
15 Funding LLC
16 R. D. Sears, Esq.}
17 J. L. Ircandia, Esq. For the Interested Party
18 Fairmont Resort Properties
19 Ltd.
20 A. MacDonald, Ms. Court Clerk

21 -----

22 THE COURT CLERK: Order in court, all rise.

23 THE COURT: Thank you. Please be seated,
24 thank you. Some variation.

25 MR. GORMAN: Some, My Lady, and including
26 this is our office's first appearance on this
27 matter, having been retained by the CCAA debtors

1 shortly after the initiation of the CCAA
2 proceedings, which was a creditor-driven process
3 initiated by the secured creditor, with Mr. Ircandia
4 and Mr. McCarthy on behalf of the secured creditors.
5 Mr. Ircandia is here today.

6 At counsel table, to the far right, is Mr.
7 Zahara, who is here on behalf of Ernst & Young, the
8 Monitor. Mr. Narfason is here in the courtroom.

9 To my left is Mr. Collins, who is here on
10 behalf of a secured creditor known as RFI, who are a
11 creditor who had provided credit in return for which
12 they took various assignments as collateral with
13 respect to certain contracts. The contracts are
14 apparently held by RFI. They did have a CC -- or
15 pardon me, a PPSA registration which had expired,
16 and after the expiry of that registration, we had
17 Mr. Ircandia's client register its GSA.

18 I give you that background because I believe
19 the only potentially contentious matter today is
20 with respect to the proposed DIP loan that the
21 proposed DIP lender, Century Services, wants a first
22 charge over everything, and that would include the
23 receivables and that would include the receivables
24 subject to the now unregistered or expired
25 registered --

26 UNIDENTIFIED SPEAKER: They have been re-registered.

27 MR. GORMAN: My friend tells me they have

1 now been re-registered, but then would be re-
2 registered behind the GSA.

3 The materials with respect to the stay
4 extension were completed and provided to the service
5 list on the 24th. The DIP loan was concluded last
6 Friday, and on Monday, the short Affidavit with
7 respect to the debtor in possession loan, which is
8 for \$5.5 million, was distributed to the service
9 list, which service list included with respect to
10 both matters someone different than Mr. Collins, as
11 another firm had contacted us on behalf of RFI, whom
12 the company has been dealing with directly over an
13 extended period of time, even before the filing, but
14 the counsel had contacted us first, another firm,
15 last week, and then Mr. Collins this morning.

16 What issue that leads us to, My Lady, as I
17 expect Mr. Collins will say, notwithstanding as
18 diligent and bright and effective as he is getting
19 the Motion this morning, returnable at 3:00 - and no
20 doubt he's delighted it wasn't at 9:30, that he at
21 least had till 3:00 - isn't enough and why don't we
22 stand down the DIP portion for a period of time?

23 And the answer to that, My Lady, lies in the
24 documents in front of you, which includes the
25 cashflow at the end of the first Report of the
26 Monitor, which includes that the DIP funds required
27 for the week ending May 8 is approximately a

1 million-five. Now, the week ending May 8th starts
2 May 2nd, which is why we would have concerns with
3 respect to the deferral of this even for a week, had
4 My Lady been available next week, which we know
5 you're not from various other matters, and deferring
6 this beyond that would be impossible.

7 So then, no doubt, my friend will jump to his
8 feet and say, "Okay, why don't you have a million-
9 five DIP and come back the weeks following that?"
10 And that is answered, My Lady, again by the Report,
11 dealing with what the loan agreement we have is, and
12 that is, we have the term sheet from Century for
13 \$5.5 million, and no doubt their costing and
14 interest rates and fees are based upon the
15 expectation that it is a \$5.5 million loan and not
16 1.5.

17 But even more so, My Lady, when you read the
18 Reports and the information, what are we going to do
19 with the \$5.5 million and it's we're going to settle
20 a whole bunch of problems. We're going to go to
21 Makaha and try to cut a deal with the creditors in
22 Makaha to solve those issues. We are going to try
23 to settle other significant issues, which is going
24 to free up the value in this estate. And perhaps we
25 will be lucky and persuasive enough that we will
26 settle it next week or two weeks from now, not
27 months from now, as provided in the Report. But the

1 people pursuing these negotiations need the ability
2 to look across the table and tell the guys, "You
3 take this \$2 million offer, if that's the number,
4 and I'll wire you the money tomorrow. Just sign
5 this, that and the other over."

6 If we're waiting for the DIP funding, we're
7 sending unarmed people into battle. They can say,
8 "Well, here's what's going to happen: we're going
9 to settle this if we have a DIP application, and if
10 the DIP is successful and if Century is still
11 standing in line for the amounts, then we lose not
12 only the time, we lose the ability to try to make
13 advances whilst the iron is hot, while we're trying
14 to deal with various of these issues."

15 And I guess the final point with respect to
16 service, My Lady, is, whilst prior counsel got the
17 DIP motion Monday and Mr. Collins received it either
18 last night or this morning, I'm not exactly certain,
19 our folks have been in conversation with RFI since
20 before the process was coming. RFI knew a DIP loan
21 was coming. Did they know it was coming with
22 Century for \$5 million at 3:00 today? No, they
23 didn't know that, but they knew it was something
24 that was urgently required by the company on a go-
25 forward basis, that the company was pursuing, and
26 that the company would be pursuing for court
27 approval, so -- as soon as possible, once a DIP

1 lender had been located. And as you will see from
2 the Affidavit and the Reports, approximately seven
3 companies were contacted and the Century agreement
4 was the best one for the company going forward, so
5 it was pursued and so we're seeking to conclude it
6 at this point.

7 So, whilst not having heard my friends'
8 submissions insofar as they're given a week or given
9 a million-five, I will hopefully avoid splitting my
10 argument and having to stand in reply. The company
11 needs the funds. The best agreement of the seven
12 out there included security over all assets and the
13 management folks need to go forward and -- with
14 monies to resolve various of the issues with third
15 parties facing the company.

16 With respect to the Monitor's Report, again, it
17 outlines the cost control that is being undertaken
18 and it gives, as best we can at this early stage, a
19 potential manner to restructure the company, which
20 will be involved in going back to the existing
21 timeshare holders and giving them an offer of an
22 enhanced product, which would be enhanced by,
23 instead of having a 40-year lease, as is -- or
24 licence, as is currently in place, for the
25 timeshare, giving them something that is perhaps a
26 fee simple interest that goes out longer, beyond the
27 40 years, that we can have more ability to transfer

1 to other projects or other properties, and again
2 with the significant number of timeshare members who
3 currently are using it and enjoying the Fairmont
4 Project - I know in the materials at one point it
5 showed how highly it ranked in the timeshare world -
6 we think we can enter into arrangements with
7 additional timeshare suppliers such that one
8 potential - and we don't have the plan yet, of
9 course, My Lady - one potential going forward would
10 be to utilize our extensive happy customer list and
11 go to them for funding with respect to the project.

12 Might there be something with Hawaii or Belize
13 or the Lake Okanagan Resort that we currently don't
14 have completed yet? Yeah, there might be, but right
15 now, amongst all of the other efforts of the
16 company, the going back to the timeshare holders
17 with an enhanced product is front and centre, and of
18 course, we will need additional time to pursue that.

19 One other matter that's mentioned in the Report
20 and contained in Mr. Moore's Affidavit, is the
21 retainer with respect to the Schinnour Matkin &
22 Baxter firm.

23 The original Order includes the typical
24 paragraph 28, which provides:

25

26 The Monitor, counsel to the Monitor and
27 counsel to the Applicants, and the

1 Fairmont Group shall be paid their
2 reasonable fees and disbursements, in
3 each case at their standard rates and
4 charges.

5
6 The relationship between the Schinnour firm and
7 the Fairmont Group for years prior to the CCAA
8 wasn't the typical time sheet, send a bill
9 multiplied by the number of hours. Mr. Schinnour
10 very cleverly, I think, got away from time sheets.
11 What a joy to think, as a lawyer, not having time
12 sheets chasing one around at the end of every day,
13 and that business arrangement was that they would
14 provide services for a set amount, there would be
15 certain credits with respect to third-party
16 billings, they shared business premises, they shared
17 some staff expenses, and that had worked to the
18 satisfaction of both the company and the firm for an
19 historic period for time.

20 With the resignation of certain of the
21 principals of the Fairmont Group, which was
22 previously referenced in the proceedings, and with
23 the proceedings themselves, the Schinnour Group,
24 with their expertise and history with respect to the
25 file, have been and will continue to be integral
26 providers of vast amounts of legal services. As a
27 result, the company and the Schinnour firm have

1 renegotiated the retainer such that the amount has
2 increased on a monthly basis, but the basic formula
3 has not.

4 I can advise that, by doing the math on the
5 gross monthly amount, dividing by the number of
6 hours that is anticipated with -- for especially
7 Messrs. Schinnour, Matkin and Baxter, all of whom
8 have unique knowledge and experience with respect to
9 these properties, they know it and the company knows
10 it, we're getting a deal on their typical hourly
11 rate, had they been booking it.

12 But for the certainty going forward and the
13 continuity of the deal that had previously been
14 struck, that arrangement is in place going forward,
15 and we raise this, My Lady, not because we think we
16 need any specific relief at this point, but the deal
17 that has been struck, if one reads standard rates
18 and charges, it's standard rates in a perhaps little
19 bit unique retainer type arrangement, and that's why
20 we wanted to be sure that the court was fully aware
21 of that and the -- and any affected party was aware
22 of it -- and by "aware of it," we're talking about
23 the concept. We have not provided the precise
24 details. We don't know that it's anyone's business
25 what Mr. Matkin, Mr. Schinnour and Mr. Baxter are
26 making under that arrangement, and so that has been
27 reviewed by the company and reviewed by the Monitor

1 and seems the better way going forward.

2 As such, My Lady, as one would expect in a
3 first comeback application, we're still a bit at the
4 infancy with respect to the restructuring. We have
5 had good cooperation with our primary secured
6 creditor, the interim CRO, who we're still
7 contemplating the possibility of replacing at a
8 subsequent point in time, and have the additional
9 milestone and achievement today of negotiating and
10 entering into, subject to court approval, the
11 necessary debtor in possession financing going
12 forward, and as such, we would again be seeking the
13 application today extending the stay and also
14 seeking the approval of the DIP Order for the entire
15 \$5.5 million amount negotiated, which will be
16 necessary through the restructuring process. And
17 again, doing it in dribs or drabs, whilst perhaps
18 attractive when first raised, really doesn't meet
19 our needs and concerns going forward.

20 Unless you have any questions, My Lady, those
21 are my submissions.

22 THE COURT: Okay, thank you, Mr. Gorman.

23 I should probably turn to Mr. Collins just in case,
24 Mr. Collins, you are in fact asking for an
25 adjournment.

26 MR. COLLINS: Indeed, indeed we are, My
27 Lady. And so for the record, Sean Collins for

1 Resort Funding LLC. With me, my partner Dan Sears.

2 So, My Lady, Mr. Gorman, I thank him for
3 attempting to argue Resort Funding's side of this.

4 I think he was holding back a little bit --

5 THE COURT: (UNREPORTABLE)

6 MR. COLLINS: -- not doing his usual, more
7 than capable job in making the case for an
8 adjournment today.

9 I think an adjournment is appropriate. I think
10 it is also in the best interest of the company today
11 because, as I have reviewed the record, there isn't
12 a scant or scintilla of evidence that addresses the
13 prejudice that is going to enure to Resort Funding
14 LLC in the balancing of that prejudice.

15 Indeed, as I have reviewed these materials -
16 briefly, because as Mr. Gorman has advised the
17 court, My Lady, I was retained this morning on this
18 for the first time, I have only had an opportunity
19 to go through these documents once - there is not a
20 mention of Resort Funding LLC in the Affidavit in
21 support of the initial application, not a mention of
22 Resort Funding LLC in the Affidavit in support of
23 the DIP financing, no mention of Resort Funding LLC
24 in the Monitor's Report that's filed in support of
25 this application, so there's clearly no evidentiary
26 basis, there is no record before you, My Lady, for
27 you to balance the prejudice, which this court must

1 do in determining whether or not to approve debtor
2 in possession financing.

3 Let me tell you, My Lady, a little bit about
4 the very, very significant role -- and it's
5 astonishing to me that Your Ladyship is unaware of
6 this role in these proceedings -- that Resort Funding
7 plays in this matter.

8 In 2003, Resort Funding entered into a credit
9 agreement with Fairmont and Lake Okanagan Resort.
10 That's a \$12-million revolving credit facility, My
11 Lady, secured by, among other things, a security
12 agreement and an absolute assignment of the
13 underlying promissory notes that have been granted
14 by the timeshare unit holders. So --

15 THE COURT: And I'm sorry, what was the
16 amount of the credit?

17 MR. COLLINS: The amount of the credit when
18 it was granted, it was \$12 million.

19 THE COURT: Okay, thank you.

20 MR. COLLINS: It was contemplated to be a
21 revolving credit. As payments come in from the
22 timeshare owners, those payments flow through to the
23 lender, and there's a formula and a "margining," if
24 you will, that permits the company to have access to
25 the revolving portion. That revolving portion was
26 terminated at the end of 2008. The present
27 indebtedness is approximately \$8 million.

1 The interest in the underlying promissory
2 notes, based on our preliminary review -- and you
3 will appreciate, My Lady, that we were retained this
4 morning -- is -- constitutes a paramount interest in
5 and to those contracts. There was mention of a
6 lapsed PPSA registration. That perhaps explains our
7 coming onto the file this morning. We were not
8 counsel during this transaction for the lender. But
9 the PPSA registration is merely one form of belts
10 and suspenders as it pertains to these instruments.

11 Understand you have the purchase contract --
12 and so My Lady, I'm sorry, I don't have materials to
13 pass up, but if -- under the circumstances, if I can
14 just simply refer to Section 31(3) of the PPSA to
15 start with, which provides that:

16
17 A purchaser of an instrument [which is
18 what the lender is in this case] has
19 priority over a security instrument, a
20 security interest in the instrument or
21 security perfected under Section 25 [so
22 these would be the alleged intervening
23 registration] if the purchaser gave
24 value for the instrument, acquired the
25 instrument without knowledge that it was
26 subject to a security interest and took
27 possession of the instrument or

1 security.

2

3 We don't have the benefit of having before you,
4 My Lady, the evidence with respect to the credit
5 agreement, the underlying security, but what I can
6 advise you, My Lady, is that this transaction,
7 again, came to pass in 2003 and we're advised that
8 the underlying instruments have been delivered to
9 the lender at its offices in New York. So, the
10 lender is in possession of the instruments, again,
11 which assists us under Section 24 of the PPSA, which
12 provides that:

13

14 Subject to Section 19, possession of
15 collateral by a secured party, perfects
16 a security interest in, among other
17 things, an instrument.

18

19 The annotation of Cumming and Wood to the PPSA,
20 you know, speaks of a purchaser under Section 34
21 being "someone who takes a security interest in the
22 property."

23

24 So, in connection with these proceedings, My
25 Lady, it will be Resort Funding's position that they
26 have a possessory interest, a proprietary interest,
27 in the underlying instruments and represent the
paramount claim to those instruments. And so what

1 the company seeks today, of course, is a priming
2 charge purporting to prime Resort Funding's interest
3 in and to those notes, and as I say, there is
4 absolutely no analysis as to how the company
5 purports to deal with the prejudice that will enure
6 to Resort Funding Inc. as a result of the priming
7 order sought. This is more than a mere security
8 interest. It's a proprietary interest that is
9 trying to be primed here. The underlying note,
10 again, is in possession of the lender. The lender
11 is entitled to look directly to the timeshare owner
12 to make payments. The payments that were supposed
13 to have been made to the lender on April 1st, on
14 account of March, were not made, presumably, in
15 accordance with the terms of the stay of
16 proceedings.

17 And so as it pertains to the application for
18 DIP, we, of course, need time to prepare. We need
19 time to look at the evidence that has been presented
20 to the court, to provide evidence to the court as it
21 pertains to the interest of Resort Funding, some \$8
22 million of secured claims here that the company
23 seeks to prime without any evidence of the existence
24 of the Resort Funding debt, let alone the prejudice,
25 the obvious prejudice, that's going to enure to
26 Resort Funding.

27 And so what I would suggest, My Lady, is that

1 the matter go over for a brief period of time to
2 permit us to do that. And I have heard Mr. Gorman's
3 submissions with respect to the urgency of this
4 matter, and under the circumstances, given the
5 gravity, the material non-disclosure of Resort
6 Funding's interest in these matters, I think the
7 company is going to have to find a way to get around
8 the inability to draw on this financing today.

9 That goes as well, My Lady, with respect to the
10 stay extension application. Resort Funding Inc.
11 does not, on first blush, support the extension of
12 the stay of proceedings in this matter, particularly
13 if it requires expropriation of their property right
14 to continue the funding. They are, in essence, as
15 well a DIP lender, if you will, over the -- because
16 the cashflows, My Lady, demonstrate receipts on
17 account of these timeshare interests. That's Resort
18 Funding's property. So, in addition to being primed
19 for its interest, what the company has done over the
20 course of April is simply taken that money and
21 utilized it to fund their operations.

22 As to Your Ladyship's availability, we're
23 obviously, you know, mindful of the realtime nature
24 of these proceedings and we will do whatever we can
25 reasonably do within the time that's available to
26 prepare. We're not able to meet the case today, but
27 as I say, I think that's a benefit to the company.

1 I don't think it's there on the record before you
2 today, My Lady, for this court to grant the
3 extraordinary priming relief of a proprietary and/or
4 security interest.

5 THE COURT: Okay, when you say a "brief"
6 adjournment, Mr. Collins, what are you thinking of?

7 MR. COLLINS: I'm thinking of a week. I'm
8 thinking, realistically, to cross-examine the
9 Affiant on the Affidavit, to tender our evidence in
10 response, to provide briefing, you know, as
11 attractive as it would be to say that we could be
12 here tomorrow, or Friday, My Lady, I just don't
13 think it's realistic.

14 THE COURT: Okay, so I understand you are
15 suggesting that there has been non-disclosure of
16 this interest and that there may be an issue of
17 priority between your client and Mr. Ircandia's
18 clients.

19 MR. COLLINS: Correct.

20 THE COURT: Other than that then it's
21 pretty well a -- it's not a novel application, but -
22 - can I put it that way? So, is there anything that
23 makes this more special than another secured
24 creditor?

25 MR. COLLINS: No, only to the extent that
26 the consideration of the relative priority, which it
27 shouldn't be, but the consideration of the relative

1 priority between Mr. Ircandia's client and Resort
2 Funding bears on the issue because we have
3 significant issues with respect to what law governs
4 the perfection of the interest in these rights, but
5 you're right, My Lady, I mean it's not a
6 particularly difficult application, but the factual
7 basis needs to be explored a little more.

8 With the greatest respect, the bald assertion
9 that, "We need these monies," without more, surely
10 can't ground -- can't ground -- the relief that's
11 being sought today. Something -- we need to explore
12 the facts in more detail to determine if less
13 violence can be done to Resort Funding as a result
14 this priming position.

15 THE COURT: Okay, thank you.

16 MR. COLLINS: Thank you, My Lady.

17 THE COURT: Mr. Ircandia.

18 MR. IRCANDIA: Thank you, My Lady. The
19 Monitor's counsel, I am sure, will have something to
20 say --

21 THE COURT: Right.

22 MR. IRCANDIA: -- but I have just got a
23 couple of things to say, and some of it you already
24 got to.

25 We represent secured lenders. Like my friend,
26 obviously, we're concerned too about DIP financing,
27 and as you point out, it's not novel. I remember

1 sitting here 15 years ago, arguing with Justice
2 Forsyth on the Oakwood case, which was one of the
3 first of these, saying, "My Lord, but I have first
4 charge security against these assets. It's not over
5 everything, it's just these oil and gas assets.
6 They can what they want with their oil and gas
7 assets. We have got just these ones." Well, for
8 the greater good, for the sake of all of the
9 stakeholders and the interest of the CCAA, we
10 participated in that process. There was DIP
11 financing in that process, that had a potential
12 effect on all of the secured lenders, as it always
13 does.

14 So, with respect to my friend, he is in the
15 process now, his client was aware of the process,
16 and I do not believe that the urgent need for these
17 funds, that the Monitor has brought up and Mr.
18 Gorman has addressed already, should be delayed. He
19 has made a case that they need the money now, not
20 later.

21 If my friend wants to come back, once he has
22 analyzed his security, once he has determined
23 whether he has priority or not priority, once he
24 wants to make a case for priority, he can do that
25 then. He can come back and you can make an order as
26 to the allocation of that -- whatever funds have to
27 be drawn by the Receiver in due -- or the Monitor in

1 due course as to the DIP lending. So, he can come
2 back and make those kinds of applications as you go
3 along in this process.

4 But we are in a process. The money is urgently
5 needed now. I read the Report. That's what it said
6 to me. Mr. Gorman has said the same thing and I'm
7 sure the Monitor's counsel will address this. So,
8 again, all of the stakeholders have an interest here
9 and our concern that there appears to be significant
10 assets -- that was all before you -- there appears to
11 be equity in the property.

12 Is there risk? Yes, there is always risk in
13 any of these proceedings like this, the CCAA, that's
14 what it's all about.

15 But is there a potential upside? Is there a
16 reasonable prospect of success? Yes. Otherwise, we
17 wouldn't be here either.

18 So, My Lady, those are my only comments, and we
19 support this and we support it go ahead now because
20 the Monitor says he needs the money now and he is an
21 independent party. Mr. Narfason just didn't fall
22 off the turnip truck. He has done a bunch of these
23 and done them very well. So, if he says he is in
24 desperate need for those funds, it's -- my friend's
25 position is not going away. He will be here and we
26 will hear about that as we go forward, and the
27 capacity for him to come back to you and do that

1 will be there.

2 Those are my submissions.

3 THE COURT: Thank you, Mr. Ircandia. Mr.
4 Zahara.

5 MR. ZAHARA: Thank you. Thank you, My
6 Lady. I can assure you Mr. Narfason hasn't seen a
7 turnip truck for a long time --

8 THE COURT: (UNREPORTABLE)

9 MR. ZAHARA: -- because he was likely in
10 Saskatchewan.

11 THE COURT: He has been a lot of places.

12 MR. ZAHARA: Yeah.

13 THE COURT: (INDISCERNIBLE)

14 MR. ZAHARA: You never know, that's true.

15 THE COURT: Go ahead.

16 MR. ZAHARA: As the submissions from
17 counsel, Mr. Gorman and Mr. Ircandia, the Monitor
18 does in fact -- and I believe you got a copy of our
19 Report --

20 THE COURT: Yes.

21 MR. ZAHARA: -- My Lady?

22 THE COURT: Yes, I do.

23 MR. ZAHARA: That's good. So, we served
24 that on Monday afternoon. I was contacted yesterday
25 evening by Mr. Collins and provided him a copy of
26 that Report yesterday evening, so he had a copy of
27 that Report at that time, it was given to him.

1 In that Report, as you will note, the Monitor
2 first recommends that the stay extension be approved
3 and believes the company is acting in good faith,
4 and is behind them in that regard.

5 We also believe that, in this case, the DIP
6 funding is imminently needed for the company going
7 forward. As you can see from the actual cash
8 analysis, in the first little while, there is going
9 to be a negative variance in terms of monies
10 required to keep the company going and keep running.
11 The Monitor needs this money to keep the company
12 going and a week's delay is going to put us back
13 another week.

14 We haven't heard from Century yet what their
15 position would be if such an application is delayed.
16 I note in our Report, that that funding is
17 contingent upon your court approval at some stage,
18 and I am not sure what effect that would have on
19 their funding, and perhaps they may want to address
20 that.

21 The failure of DIP funding at this stage -- and
22 I believe it was at paragraph 76 -- we will not be
23 able to -- where the Monitor stated that, "We will
24 not be able to continue operations, we will likely
25 face liquidation," and the Monitor believes that,
26 "liquidating assets will result in low recoveries in
27 an orderly restructuring of the assets," so we're

1 looking at, as Mr. Ircandia noted, the benefit of
2 all stakeholders here and maximizing value for the
3 assets, and that's what we hope that this DIP
4 financing is going to achieve at this time, and the
5 full amount of it.

6 THE COURT: Okay.

7 MR. ZAHARA: As well, I note that, in the
8 Report, the Monitor stated that he does not believe
9 that creditors will be unduly prejudiced by the
10 granting of a DIP charge at this time, in this
11 amount, and that going forward, if Mr. Collins has a
12 problem with how the DIP -- he can come back to this
13 court and seek an application at that stage of how
14 to allocate it or what the proper amount should be
15 on proper evidence.

16 I also note that the Monitor, on April 7th, did
17 provide an initial Order to all parties involved in
18 this process, including Mr. Collins' client. So,
19 they received a copy of the initial Order, which
20 references initial DIP financing. My understanding
21 is that Fairmont Resorts had a call with him shortly
22 thereafter, had gotten notice that they had been
23 retained by a different law firm -- and this has all
24 been before you, again, but this is the Monitor's
25 understanding of this, so his client had notice of
26 this impending application that DIP financing would
27 be coming at some time and was necessary.

1 In conclusion, I would say the Monitor's
2 submission is that we would like the full amount at
3 this time to go forward for the company, for its
4 benefit, and we support the stay extension.

5 THE COURT: Okay.

6 MR. ZAHARA: Do you have any questions
7 from the court, My Lady?

8 THE COURT: No, I don't. Well, no, not
9 of you, Mr. Zahara, thank you. Mr. Gorman.

10 MR. GORMAN: My Lady, with respect to the
11 issue with respect to disclosure --

12 THE COURT: Right.

13 MR. GORMAN: -- refer to paragraph -- the
14 initial Affidavit of Mr. Bentham (phonetic),
15 paragraph 29(f) on --

16 THE COURT: This is for the initial
17 application?

18 MR. GORMAN: This is for the initial
19 application, My Lady, and --

20 THE COURT: Just give me the -- I don't
21 have it with me, but --

22 MR. GORMAN: It's paragraph 29(f), and my
23 copy doesn't have the page number on it. It
24 references, amongst other things, collecting long-
25 term contracts receivable of seventeen million, of
26 which thirteen point five million have been pledged
27 to secure approximately eight point three million of

1 timeshare financing. Fairmont will have access to
2 five point two million of those contracts once
3 secured financing is repaid. That is Mr. Collins'
4 client.

5 THE COURT: Okay.

6 MR. GORMAN: And Exhibit 'B' on page 2 of
7 the schedule, which is the financial statements,
8 timeshare contract financing, eight point three nine
9 three million. That's Mr. Collins' client. Whilst
10 the name doesn't appear at the original application
11 in support of the application, there was reference
12 that there were other creditors other than the
13 existing secured creditors, and certainly the
14 company and the Monitor were aware of them from the
15 outset. You will see the debt totals there include
16 other vendor takeback mortgages and mortgage bonds,
17 etcetera, and other loans. So, the existence of
18 these assigned contracts was there.

19 With respect to Mr. Collins, let's say the lack
20 of registration doesn't matter, his best case
21 scenario is he's a secured creditor, much like Bank
22 Act security, if you read it, you have given the
23 bank all of your assets and you no longer own
24 anything, but, of course, that is collateral for the
25 loan. For example, if these contracts recovered \$13
26 million, Mr. Collins' client gets \$8.3 million of it
27 because it's collateral security for a loan, it is

1 not a purchase where the upside is there. So, even
2 if for today, and Mr. Ircandia is going to hear this
3 out loud, even if for today's purposes we said Mr.
4 Collins' client is in first priority, well, I'm
5 going to prime him too, and if, at some future day,
6 Mr. Collins wants to come back and -- one phrase he
7 said that caused me great concern is, "We don't even
8 know what law governs."

9 THE COURT: Yeah.

10 MR. GORMAN: Well, if we're talking about
11 what law governs, a week is not going to help us --

12 THE COURT: (UNREPORTABLE)

13 MR. GORMAN: -- a week isn't going to give
14 us the final answer. So, prime everyone, and if Mr.
15 Ircandia and Mr. Collins want to get into a fight at
16 a later date as to the validity of security or the
17 priority of security or whose assets should go first
18 to repay the Century DIP loan, then that is for
19 another day, but right now, the lender is saying, "I
20 need all of these issues, including what law
21 governs, in my rearview mirror. Give us the DIP
22 loan today, and if there is going to be
23 determinations as to validity and priority in the
24 unfortunate event there is a shortfall, that's for a
25 later date, but give us the ability to move forward
26 in these proceedings by giving us the DIP loan today
27 and we will worry about the repayment terms at a

1 later date."

2 THE COURT: Would anyone else like to
3 speak to this?

4 (NO AUDIBLE ANSWER)

5 THE COURT: Okay. Mr. Barr (phonetic), I
6 know that you -- are you here on behalf of Century,
7 is that --

8 MR. LeGEYT: No, that's me, My Lady, but -
9 -

10 THE COURT: Oh, Mr. LeGeyt.

11 MR. LeGEYT: -- I have no submissions,
12 thank you.

13 THE COURT: Okay. Mr. LeGeyt, I have a
14 question of you.

15 MR. LeGEYT: Sure.

16 THE COURT: If I was inclined to give a
17 day or two to Mr. Collins, to allow him some time to
18 address this, would that be a concern to Century?

19 MR. LeGEYT: That would be no problem, My
20 Lady.

21 THE COURT: Okay. Okay, thank you. Mr.
22 Collins.

23 MR. COLLINS: Just in brief reply, My Lady,
24 the fact of the matter is there is a legal test that
25 the court is called upon to apply here and it is not
26 satisfied in these circumstances by somebody saying,
27 "We need the money." The test is one of balancing

1 the prejudice and there has been no analysis of
2 whether the receivables, or rather the interest in
3 the underlying contracts needs to form part of the
4 first charge that the DIP lender seeks here, or to
5 what extent it can be carved out of this package,
6 given the unique nature of the security.

7 With respect to my friend Mr. Ircandia, it's
8 not open to us to come back and re-argue the
9 paramountcy of the DIP charge once it's granted by
10 this court. It's too late then and so it needs to
11 be addressed up front, and if on being informed of
12 what the respective interests are, My Lady, the
13 court determines in its judgment to then prime the
14 interest of RFI, then that's one thing. But in the
15 absence of any evidence, with the greatest respect,
16 I don't see how it can be done.

17 THE COURT: Okay, (INDISCERNIBLE) --

18 MR. GORMAN: My Lady, Mr. Collins --

19 THE COURT: Sorry.

20 MR. GORMAN: -- formulated a question that
21 perhaps is the more apt question to go to Mr. LeGeyt
22 and Century, which is, "Would you give the DIP loan
23 if these contracts were carved out, today or
24 tomorrow?" type thing. I think that is the seminal
25 issue as much as, "Would a day or two matter?"

26 THE COURT: Mr. LeGeyt, do you want to
27 address that?

1 MR. LeGEYT: The answer is no, they would
2 not make the loans.

3 THE COURT: Okay. Okay. Mr. Collins, I
4 am going to give you till -- I can put this over a
5 day for maximum to Friday, at 3:30, to give you a
6 chance, because you have been just retained and I
7 want to be fair to you as counsel. I don't see this
8 as a question of priority between you and Mr.
9 Ircandia's client, and we don't need to deal with
10 that.

11 You have suggested that perhaps you can show me
12 that there is something special about this, the
13 nature of the security, that would be persuasive in
14 an argument for priority, and I want to give you
15 that chance --

16 MR. COLLINS: Yeah.

17 THE COURT: -- but only a day or two.

18 MR. COLLINS: That will weigh in on the
19 test. I mean we wish to cross-examine the Affiant,
20 then to --

21 THE COURT: But why would you need to do
22 that?

23 MR. COLLINS: Well, because we need to get
24 to the bottom of the necessity of this DIP financing
25 that's being proposed, the necessity of the security
26 that's being proposed, potential alternatives that
27 are available, the viability of the restructuring,

1 My Lady. I mean, for example, the company is
2 proposing to utilize DIP proceeds to make inter-
3 company advances to non-CCAA parties, all the while
4 appropriating that which is owned by RFI to do so,
5 and so these are things that we need to put before
6 the court.

7 THE COURT: Okay. Mr. Gorman, is Mr.
8 Moore available for cross-examination tomorrow?

9 MR. GORMAN: I believe so, My Lady. But
10 didn't you send me a Notice of Motion before Justice
11 Romaine Friday, at 3:30, on something else today?

12 THE COURT: Oh --

13 MR. COLLINS: Yeah. No, it's in front of
14 Justice Kent.

15 MR. GORMAN: Okay, sorry.

16 THE COURT: Oh.

17 MR. COLLINS: Yeah, so --

18 MR. GORMAN: (UnREPORTABLE)

19 MR. COLLINS: So we --

20 THE COURT: (UnREPORTABLE)

21 MR. COLLINS: So we're starting to lose
22 track.

23 THE COURT: Right.

24 MR. COLLINS: I mean this is 4:04 today.

25 It would have been 5, but I didn't get notice of the
26 other one.

27 THE COURT: Okay, I --

1 MR. COLLINS: You know --
2 THE COURT: I don't want to mention this
3 again, but SemCanada is 2:30 -- is at 3:00, so I
4 could put it over for 2:30 on Friday, Mr. Collins.
5 MR. COLLINS: All right.
6 THE COURT: Okay? And Mr. Gorman, if you
7 will produce Mr. Moore to be cross-examined
8 tomorrow.
9 MR. GORMAN: Yes, My Lady, I will be in
10 touch with him and -- that's not Mr. Moore, no.
11 THE COURT: Okay, sorry. Okay, thanks.
12 Okay, and then -- so, 2:30 on Friday.
13 MR. COLLINS: Very well.
14 THE COURT: Okay.
15 MR. COLLINS: Okay, thank you.
16 THE COURT: Thank you. And does the stay
17 expire today, Mr. --
18 MR. GORMAN: (NO AUDIBLE ANSWER)
19 THE COURT: Okay.
20 MR. GORMAN: Yes, My Lady, I would have
21 thought the --
22 THE COURT: Okay, well, then it needs to
23 extended, of course, till the end of business on
24 Friday.
25 MR. GORMAN: I didn't know my friend had
26 any particular problem with the stay. I thought it
27 was the DIP.

1 THE COURT: I --

2 MR. COLLINS: No, we have a problem with
3 both. We're not going to be able to address the
4 stay extension between now and the end of Friday.
5 We're obviously happy with the stay extension to go
6 over to Friday --

7 THE COURT: Right.

8 MR. COLLINS: -- and then to speak to it at
9 that time, depending what arrangements can be made
10 in the interim, if any. But it comes down to two
11 things: one is either RFI will not support this
12 restructuring, but we won't be prepared to argue
13 that on Friday, or RFI will seek to lift the stay
14 with respect to its interest.

15 THE COURT: Okay. Okay, thank you.

16 MR. COLLINS: Thank you.

17 THE COURT: So, the stay will continue
18 until the close of business on Friday, 2:30 on
19 Friday. Thank you.

20 MR. GORMAN: Thank you, My Lady.

21 MR. ZAHARA: Thank you, My Lady.

22 THE COURT CLERK: Order in court, all rise.

23

24 PROCEEDINGS CONCLUDED

25

26

27

1 Certificate of Record

2 I, A. MacDonald, certify that this recording is a
3 record of the oral evidence of proceedings in the
4 Court of Queen's Bench, held in courtroom 1601, at
5 Calgary, Alberta, on the 29th day of April, 2009,
6 and I was in charge of the sound-recording machine.

7

8 *Certificate of Transcript

9 I, the undersigned, certify that the foregoing pages
10 are a true and faithful transcript of the contents
11 of the record, including the certificate of record
12 given orally by the court official, recorded by
13 means of a sound-recording machine.

14

15



16

Danica Dolenc, Ms.

17

Transcriber

18

19 June 12, 2009

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No. 0901-04199

IN THE COURT OF QUEEN'S BENCH OF ALBERTA
JUDICIAL DISTRICT OF CALGARY

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT,
R.S.C., c. C-36, as amended

AND IN THE MATTER OF
FAIRMONT RESORT PROPERTIES LTD.,
LAKE OKANAGAN RESORT VACATION (2001) LTD.,
LAKE OKANAGAN RESORT (2001) LTD., and
LL DEVELOPMENTS LTD.

P R O C E E D I N G S

THIS IS EXHIBIT "C"
referred to in the Affidavit of
MURRAY MARR
Sworn before me this 17th
Day of JUNE A.D. 2009

A COMMISSIONER FOR OATHS
IN AND FOR THE PROVINCE OF ALBERTA

PHILIP KENT MATKIN
Barrister & Solicitor
Commissioner for Oaths in and
for the Province of Alberta

Calgary, Alberta
1st May, 2009

Transcript Management Services
Calgary Courts Centre
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Calgary, Alberta T2P 5P7

1 Proceedings taken in the Court of Queen's Bench of
2 Alberta, Courthouse, Calgary, Alberta.

3 -----

4 *May 1, 2009 p.m. Session

5

6 The Honourable Court of Queen's Bench
7 Justice Romaine of Alberta

8

9 H. Gorman, Esq.) For Fairmont Resort
10 K. Barr, Esq.) Properties Ltd.
11 J. Ircandia, Esq. For Monitor No. 1
12 S. Collins, Esq. For Resort Funding
13 K. Bourassa, Ms.) For Monitor No. 2
14 R. Zahara, Esq.)
15 C. Ng-Currie Court Clerk

16 -----

17 THE COURT: Good afternoon.

18 ALL COUNSEL: Good afternoon, My Lady.

19 THE COURT: Please be seated.

20 Okay. I think we are back on the application
21 for DIP, Mr. Gorman.

22 MR. GORMAN: Yes, My Lady. I can advise
23 you that since we adjourned this on Wednesday, Mr.
24 Moore, the affiant, was cross-examined by Mr.
25 Collins and we have the transcript and various
26 exhibits from that examination that may be referred
27 to today.

1 Included in that, Mr. Collins and I to expedite
2 matters sort of agreed as to what might be the
3 exhibits. So, rather than have him get an affidavit
4 from New York attaching various of the documents
5 that have been discussed in their absence, we have
6 those assembled and available today.

7 And I think what makes sense we understand
8 there's other scheduling matters for this afternoon,
9 rather than me go over I again --

10 THE COURT: Yes.

11 MR. GORMAN: -- perhaps if Mr. Collins
12 voiced his concerns and any matters that had come up
13 during the examination or in the exhibits or, I
14 think we both have some law to provide you My Lady.
15 If I dealt with that in response we'd be better use
16 of the time than reviewing much of what you heard
17 just two days ago.

18 THE COURT: Thank you, Mr. Gorman.

19 Mr. Collins.

20 MR. COLLINS: Thank you, My Lady. And
21 perhaps I might enquire as to how much time we have.

22 THE COURT: Well, I will tell you I have
23 -- I probably have more time than you do --

24 MR. COLLINS: Okay.

25 THE COURT: -- if you are going to be in
26 front of Justice Kent at 3:30. There is an
27 application at 3:00 on SemCanada. I do not believe

1 that it is going to be very lengthy --

2 MR. COLLINS: All right.

3 THE COURT: -- but there may be quite a
4 few counsel involved --

5 MR. COLLINS: Okay.

6 THE COURT: -- so, but if necessary --

7 MR. COLLINS: Yes.

8 THE COURT: -- we can continue after that.

9 MR. COLLINS: All right. Thank you..

10 THE COURT: Okay.

11 MR. COLLINS: Thank you, My Lady.

12 So, as Mr. Gorman indicated, since we last saw
13 you we had an opportunity to conduct a brief cross-
14 examination. I also put together a short bench
15 brief. I don't know if you have a copy of that at
16 your desk or not, My Lady?

17 THE COURT: I do not. I do not, Mr.
18 Collins.

19 MR. COLLINS: I wouldn't expect. So,
20 perhaps I can pass up to you, My Lady, a copy of the
21 transcript, the bench brief and the exhibits.

22 THE COURT: Okay.

23 MR. COLLINS: I'm not sure we'll have to get
24 much further than the bench brief, My Lady.

25 THE COURT: Okay. Thank you.

26 MR. COLLINS: So, My Lady, after having
27 given further consideration to this, Resort Funding

1 LLC our client a secured lender, remains of the view
2 that it's inappropriate under the circumstances and
3 under the evidence before you that the requested DIP
4 facility be approved.

5 It's respectfully submitted My Lady, that if
6 the DIP facility is approved today on the terms that
7 are sought today in the amount applied for that it
8 will have to have been upon the following foundation
9 and the following principles, and there are three
10 that we bring to your attention, My Lady.

11 It would be that an applicant has no duty to
12 consult with its stakeholders including significant
13 and material secured creditors in order to permit
14 such parties to review information and consider
15 their positions in connection with an application
16 for extraordinary relief.

17 That there's no requirement, My Lady, to
18 provide cogent evidence that demonstrates the
19 benefit of DIP financing, that the benefit of DIP
20 financing clearly outweighs the potential prejudice
21 to secured lenders.

22 And finally, My Lady, that the extraordinary
23 remedy of a priming charge can be obtained on
24 evidence from the applicant in the nature of a bare
25 assertion that the terms are, I am quoting "fair and
26 reasonable" and that DIP is required to fund ongoing
27 business operations and to afford the opportunity to

1 restructure without otherwise addressing, My Lady,
2 the prejudice that enures to the secured creditors
3 and other stakeholders.

4 We've put into evidence through the cross-
5 examination My Lady, the underlying credit documents
6 and the facility as I described it to you on
7 Wednesday is essentially as follows and I believe I
8 provided a brief overview of it. I don't think
9 there's much more to say.

10 There is a hypothecation loan agreement between
11 Resort Funding LLC and Fairmont Resort Properties
12 Ltd. that's amended and restated. It's in Exhibit
13 2, the cross-examination transcripts. That provided
14 two credit facilities.

15 There was a development facility and then the
16 hypothecation loan agreement, the development
17 facility which was provided to permit the
18 development of Fairmont Resort was repaid in full.

19 The hypothecation loan agreement was a
20 revolving credit facility and it functioned as
21 follows. Timeshare owners would purchase their
22 fractional interest. They execute and deliver a
23 promissory note in favour of Fairmont. That
24 promissory note is endorsed by way of the launch
25 (phonetic) by Fairmont in favour of Resort Funding,
26 Resort Funding becoming a holder then of the note.
27 The promissory notes are delivered to Resort

1 Funding.

2 There's a guarantee My Lady, from Lake Okanagan
3 Resort Vacation (2001) Ltd. and a specific security
4 agreement.

5 THE COURT: Mm-hm.

6 MR. COLLINS: And those are all now properly
7 in evidence in these proceedings.

8 There is no question, My Lady, that Resort
9 Funding is among other things a secured creditor.
10 There is an issue and we concede that there is an
11 issue with respect to the continued perfection of
12 that security interest and the potential that that
13 security interest may have become subordinate to the
14 FRP in these proceedings.

15 Resort Funding's position is that that in fact
16 didn't occur, that it's position remains that is the
17 paramount party with an interest and in too what we
18 call the notes. But that that as we indicated on
19 Wednesday, we're not going to determine today.

20 But I think it's important to note that because
21 I've heard suggested otherwise, that there's no
22 question that Resort Funding is a secured creditor
23 and of course the distinction that may be drawn by
24 people is the fact that a lack of perfection somehow
25 makes you unsecured. Of course Resort Funding qua
26 Fairmont, has always been always been secured from
27 the date that the security interest was granted.

1 Now, there's an argument that exists My Lady,
2 that the notes have been absolutely assigned by
3 Fairmont to Resort Funding and/or that under the
4 *Bills of Exchange Act* Resort Funding is a holder in
5 due course of those notes with the effect that they
6 cannot be property that's subject to charges in
7 these proceedings.

8 To be clear Resort Funding is not advancing
9 that argument today My Lady, but wishes to reserve
10 its rights to make such an argument should it become
11 necessary in future proceedings.

12 My Lady, what we've attempted to do in the
13 limited time we've had available and in this bench
14 brief is to come back a bit to first principles as
15 it pertains to debtor-in-possession financing. For
16 better or worse, frequently in these proceedings
17 through collaboration and cooperation the order goes
18 by consent or it goes unopposed. And unfortunately,
19 that's not the circumstance that the Court has
20 before it today.

21 But in our submission then makes it important
22 to consider the principles that I know are very well
23 understood by you My Lady, and very understood by my
24 learned friends. And so, all I've done is, I
25 thought that rather than trying to culminate and
26 cobble together jurisprudence on the point is, I
27 have found what I find to be an extremely useful

1 argument -- extremely useful article --

2 THE COURT: Perhaps both.

3 MR. COLLINS: -- from doctor -- from Dr.

4 Sarra and I've attached that to the brief.

5 And Dr. Sarra in her article My Lady, you know,
6 sets out that you know, well beyond Norcen sort of
7 five principles -- five principles have arisen in
8 the -- in the jurisprudence with respect to the
9 foundation that needs to be laid for the Court to
10 exercise its discretion to grant this extraordinary
11 relief. And that's set out at page 18 I believe but
12 I'll summarize them. It's adequate notice,
13 sufficient disclosure, timeliness of the request,
14 balancing the prejudice, and that principle that
15 this is in fact a very extraordinary remedy.

16 We would submit in the instant case of those
17 five principles there are three that are engaged
18 that ought to be considered with the greatest
19 respect. Those are sufficient disclosure, balancing
20 the prejudice and the extraordinary nature of the
21 remedy that is sought.

22 So, with respect to sufficient disclosure it's
23 useful to hear what Dr. Sarra has said:

24

25 Another recurring principle in the
26 judgments is the need for sufficient
27 disclosure so that creditors can

1 fully assess the impact of DIP
2 financing decisions. The Courts have
3 been effective in directing the
4 monitor to report to the Court on the
5 financial and business affairs of the
6 corporation. This has included
7 adequate value of encumbered and
8 unencumbered assets to ascertain the
9 nature and type of pre-insolvency
10 debts and to determine whether there
11 is equity remaining. This must be
12 done early enough in the process so
13 that all interested parties can
14 assess the DIP financing request in
15 an informed manner.

16
17 My Lady, I'll stop there.

18 Much was made on Wednesday of the fact that the
19 initial order was granted on March 30th in these
20 proceedings and that Resort Funding knew or ought to
21 have known that DIP financing was inevitable.

22 With the greatest respect, My Lady, we join
23 (phonetic) issue with that argument. The nature of
24 filing and the impact that a filing has on the
25 stakeholders and the creditors other than the most
26 sophisticated institutional financial institutions
27 is such that it creates a cause of uncertainty and

1 of chaos really with respect to the affected
2 creditors.

3 And in the cross-examination that I conducted
4 of Mr. Moore he candidly and fairly admitted that
5 the company, the applicants, had been seeking out
6 DIP financing since the filing, so, since March
7 30th, 2009, and that there has been absolutely no
8 consultation with Resort Funding in that process.

9 And so, there was, you know, not having picked
10 up the phone and said, Look, we're looking to put
11 5.5 million of a prime charge in front of you, in
12 addition to you being stayed from collecting under
13 these notes that are in your possession, they now
14 add further insult to injury if you will and say,
15 Listen, you've had plenty of time to get your
16 position together.

17 And with the greatest of respect, it's the
18 applicants who have had plenty of time and who
19 didn't utilize that time to come to Resort Funding,
20 and I suspect the other stakeholders in an attempt
21 to forge the consensus. An attempt. And that
22 leaves us in the position that we're into today.

23 Now, not being consulted then you would expect
24 to be able to divine from the materials My Lady, the
25 value of the collateral that's sought to be pledged,
26 the impact of the DIP facility on secured creditors
27 like Resort Funding, and unsecured creditors, a

1 liquidation analysis perhaps. Whether it's
2 possibility to have obtained a facility without
3 taking all of the security of these -- without
4 taking the security of all of these applicants, that
5 is to say something less than that is what is being
6 offered up.

7 So, with respect My Lady, on the first ground
8 being sufficient disclosure, the applicants have for
9 whatever reason, simply failed to discharge the
10 duties that are upon them in our respectful
11 submission.

12 The next point we would like to address then is
13 the balance of prejudice to stakeholders. And as we
14 indicate in the brief it's trite law that an
15 equitable remedy of this nature is sought. The
16 Court has to balance the specific relief being
17 sought against the burden of that form of relief to
18 other parties.

19 Courts generally set a higher threshold My
20 Lady, for DIP financing that's solely aimed at
21 financing working capital requirements of ongoing
22 operations.

23 THE COURT: I am sorry, I missed that Mr.
24 Collins.

25 MR. COLLINS: Dr. Sarra makes the point, and
26 I think it's -- I think it's law if its reflected in
27 the jurisprudence that DIP financing that's designed

1 for the purpose of financing working capital
2 requirements of ongoing operations is generally
3 subject to a higher threshold than say the
4 administrative charge --

5 THE COURT: Okay.

6 MR. COLLINS: -- than say the DNO charge.

7 And the simple point is, is that the Court requires
8 cogent evidence that the benefit of DIP financing
9 clearly outweighs the prejudice.

10 And we wish to consider some of the facts then
11 as it pertains to the prejudice in this case beyond
12 that which is obvious.

13 We know My Lady, from the Monitor's report and
14 from the cross-examination that the applicants made
15 two intercorporate advances to a related foreign
16 subsidiary since these proceedings were commenced on
17 an unsecured basis. So, there was I believe a
18 \$185,000 unsecured loan made and \$125,000 unsecured
19 loan made to an entity called Makaha, and
20 apparently that's a hotel development in Hawaii.

21 The cashflows disclose My Lady, and it's the
22 evidence from the transcript as well, that the
23 applicants propose to make further unsecured
24 advances to this foreign subsidiary in the amount of
25 \$1.2 million over the course of the reporting period
26 which is between now and July 31st, 2009.

27 Again, in cross-examination Mr. Moore admitted

1 that the advances will be unsecured, will bear
2 interest at the rate of 7 percent per annum. Mr.
3 Moore admitted that Makaha has both secured and
4 unsecured debt.

5 So, in terms of the prejudice here, you've got
6 a company that wants to send \$1.2 million to a
7 foreign subsidiary at the rate of 7 percent per
8 annum on an unsecured basis when in the same breath
9 it's paying 20 percent per annum for advances on a
10 secured basis.

11 THE COURT: I have not obviously read the
12 cross-examinations, Mr. Collins, but I had
13 understood from the Monitor's report that any
14 further advances would be subject to the Monitor
15 assessing whether the Fairmont group is adequately
16 secured and certain other elements that the Monitor
17 would assess. Are you telling me that --

18 MR. COLLINS: At page 13, My Lady, if I may
19 of the transcript.

20 THE COURT: Okay.

21 MR. COLLINS: And we'll have to go back
22 actually to page 12.

23 THE COURT: Okay.

24 MR. COLLINS: So, I asked Mr. Moore at line

25 4:

26

27 Q: And so, since the date of filing

1 then there was \$185,000 advance made
2 to Makaha, is that correct?

3 A: Canadian dollars, yes.

4 Q: And that amount was advanced on
5 an unsecured basis?

6 A: That amount is advanced presently
7 under an inter-company loan basis
8 unsecured with a rate of interest.

9

10 And at line 18 I speak of the \$185,000:

11

12 Q: And that's an unsecured inter-
13 company advance?

14 A: That is advanced on the same
15 basis.

16

17 At page 13 then my question was, at line 4, My Lady:

18

19 Q: It is proposed that Fairmont
20 Resort will make further inter-
21 company advances to Makaha in the
22 amount of approximately a million,
23 twenty-eight thousand, is that
24 correct?

25 A: That is correct.

26 Q: And those advances will be made
27 on the same advances, sir?

1 A: They anticipate to be made on the
2 same basis subject to an agreement
3 with the DIP financing that would
4 require that those monies come back
5 and be bought into the system
6 ultimately to be repaid to the DIP
7 financier.

8
9 And so, I don't think My Lady, that that goes quite
10 as far as saying, The monies are going by way of
11 secured advance. But that's a bit of a red herring
12 in our respectful submission.

13 We're structurally subordinating the creditors
14 of the applicants to advances that are being made to
15 an entity that has secured and unsecured debt. And
16 there's been no, no transparency or disclosure into
17 the nature of that debt or the ability of Makaha to
18 service that debt, or the ability of Makaha to repay
19 any advances that are made.

20 But more to the point as well, during the stay
21 the evidence is, is that the funds that would
22 otherwise have been paid to Resort Funding My Lady,
23 would amount to some \$1.2 million. And that's, you
24 know, similar in amount to the funds that the
25 debtors -- that the applicants here wish to advance
26 to a non debtor party. And in the absence of cogent
27 evidence we would submit beyond the other

1 difficulties that is going to ultimately benefit the
2 restructuring.

3 Again, this is viewed in connection with the
4 principle that the threshold ought to be higher with
5 respect to working capital. I don't -- I think it's
6 debatable whether this is working capital.

7 THE COURT: Okay.

8 MR. COLLINS: In respect of the balance of
9 prejudice, we would typically expect to see, My
10 Lady, evidence of what the secured debt is as
11 against the applicants. Usually, there's a personal
12 property registry search attached for example, so
13 that we can determine who the other secured debtor
14 -- secured creditors are. Typically there's, where
15 land is to be charged there's evidence before the
16 Court with respect to who the mortgagees are the
17 other encumbrancers are with respect to that land.
18 There's none of that here today.

19 And so, I don't know whether -- I've looked at
20 the PPR searches in Alberta and BC, whether those
21 stakeholders have been consulted or provided
22 notification with respect to this priming request.
23 But it's DIP financing 101 beyond the initial
24 application we would submit, My Lady, that the
25 notification, and if we take Dr. Sarra's word as
26 being the law, consultation with those creditors.

27 And so this brings us back then to the fact

1 that this is lest we forget, an extraordinary
2 remedy.

3 THE COURT: Okay. Before you move on --

4 MR. COLLINS: Yes.

5 THE COURT: -- to extraordinary remedy Mr.
6 Collins, is there anything else that specifically
7 prejudices your client?

8 MR. COLLINS: I don't want to repeat that
9 which has been said but --

10 THE COURT: No, I am not asking you to.

11 MR. COLLINS: Yeah.

12 THE COURT: Okay.

13 MR. COLLINS: So, I'm trying.

14 MR. IRCANDIA: That's a bad sign when someone
15 says that, They made me do it.

16 MR. COLLINS: And thank you Mr. Ircandia.
17 It's kind of creating the argument and trying to
18 argue against it, because there simply hasn't been
19 the disclosure to permit Resort Funding to assess
20 whether there are viable alternatives in terms of
21 the security being offered.

22 We know from the evidence that apparently Mr.
23 Bentham swears to the fact that in a liquidation
24 there will be a deficiency to secured creditors.

25 And Mr. Moore while not expressly agreeing with
26 that contention testified to it being a reasonable
27 assumption, yet Resort Funding appears to be

1 adequately secured and accordingly overlaying this
2 DIP financing in particular to finance a subsidiary
3 seems particularly perverse, with the greatest
4 respect.

5 So, with respect to the equitable remedies
6 generally My Lady, Dr. Sarra says, The exercise of
7 your discretion is generally aimed at ensuring
8 fairness in the process and aimed at ensuring the
9 substantive objectives of the CCAA are met, firm
10 judicial control over the amounts of the financing,
11 over the precise purposes and use of such funding
12 and over the accountability of the debtor to the
13 Monitor, the Court, they say ensures that this --
14 that the process is not undermined.

15 The cashflow statements demonstrate My Lady,
16 inclusive of the proposed inter-company advances, a
17 need for \$3 million between now and the end of July,
18 yet the facility sought to be approved today is in
19 the amount of \$5.5 million.

20 Moreover, there is very little by way of
21 concrete strategies that these applicants have
22 advanced and put on the record with respect to what
23 their plan is, and the record is we would say
24 speculative, vague and it's conditional upon a
25 myriad of factors. And we reference, for example,
26 paragraph 29 as the affidavit of Mr. Bentham filed
27 in support of the application approximately a month

1 ago.

2 THE COURT: Okay. Go ahead, please.

3 MR. COLLINS: And you know, Mr. Bentham
4 speaks of certain of the overall business and
5 restructuring plan and uses words like, if Fairmont
6 has land and zoning for additional construction and
7 if constructed it could produce up to \$75 million --
8 of up to \$75 million of additional timeshare
9 revenue. Again, he says "assuming market
10 acceptance".

11 He says things like:

12
13 ... assuming there is market
14 acceptance of the redevelopment of
15 the Makaha property ...

16
17 Then that may be a restructuring alternative.

18 And so, there isn't -- there isn't a great deal
19 of certainty or anything more than, it's hard to say
20 it's even a kernel of a plan, My Lady.

21 THE COURT: We are in pretty early stages
22 of this.

23 MR. COLLINS: Well, we are -- we are but
24 it's -- there's been a month and there's been no
25 consultation with the stakeholders with respect to
26 that which is proposed to be done. But what we have
27 is a cashflow that says -- well, you know, the

1 evidence and the argument on the point, My Lady.

2 THE COURT: Yes.

3 MR. COLLINS: And so, for those reasons, you
4 know, Resort Funding simply even when faced with the
5 argument that will be made if the DIP funding isn't
6 approved this will result in a liquidation. Given
7 that which it knows today, given that which has been
8 disclosed to it, given the prejudice that it is
9 going to inure to it, cannot support and must oppose
10 the application as it's framed.

11 And those are all of my submissions, My Lady.

12 THE COURT: Thank you.

13 Before I turn to others ...

14 (OTHER MATTERS SPOKEN TO)

15 THE COURT: Okay. Mr. Gorman.

16 MR. GORMAN: Thank you, My Lady.

17 And I understand from my friend he's concerned
18 that our status of progress on the 30 days into --
19 into our structure, and unfortunately President
20 Obama is busy on other restructurings and he hasn't
21 given us the U.S. treasury nor directed the
22 creditors to deal with us such that we don't know
23 how we're going to get out of this scenario.

24 What we do know is the plan that was set out in
25 Mr. Bentham's affidavit as being one alternative
26 being pursued. Mr. Moore in his affidavit confirms
27 it's still being pursued, but it is not being

1 pursued with blinders on to the exclusion of other
2 opportunities, and that is why we are not able today
3 to say what our ultimate plan is because we're not
4 foreclosing any possibilities to enhance recovery.

5 I'm glad my friend had been able to quote from
6 Mr. Bentham's affidavit because a page or two behind
7 where he was quoting from the original affidavit
8 from a month ago at paragraph 34 it talks about the
9 DIP financing that was being sought with respect to
10 the initial order. That was the \$500,000 DIP
11 financing.

12 It's referenced that it was going to expire by
13 June 30th, and that this was the step that was taken
14 in accordance with the principles of Dr. Sarra, and
15 Dr. Sarra's read the various case laws and the
16 principles set out by various courts. That was the
17 -- that was the interim bite we had taken.

18 If we had asked at that time for \$5 million in
19 a DIP loan as a first charge against all of the
20 assets I could see someone who had not been provided
21 notice of the proceedings showing up and saying,
22 Gee, that's one of those ex parte type applications
23 that Dr. Sarra thinks might not appropriate that
24 we're moving away from, but it's not what was
25 obtained then.

26 But in the initial application, in the initial
27 affidavit of Mr. Bentham from over a month ago,

1 paragraph 35 says what's coming. And what's coming
2 is Fairmont has commenced discussions with a
3 Canadian chartered bank for a longer term. DIP
4 financing is of up to \$5 million which shall be
5 secured by a first charge on the assets of Fairmont,
6 Lake Okanagan Resorts, Lake Okanagan Resort Vacation
7 and LL Developments Ltd.

8 Fairmont will provide in its business and
9 restructuring plan to be presented at a further
10 application to the Court, details of a longer term
11 facility and the use and repayment of those funds.

12 So at the initial application we're saying not
13 today. We will be coming -- we're not seeking, but
14 we will be coming back for a \$5 million charge as
15 against all of the assets. A first charge against
16 all of the assets of the applicants.

17 With respect to the timing concerning Century
18 it was signed last Friday afternoon. Materials were
19 put back. Put out the very next business day. We
20 couldn't give earlier notice than when we knew what
21 the plan was. We got it. We turned it around as
22 quickly as possible and provided notice to the
23 counsel list.

24 The terms with respect to it from Mr. Morrison
25 we spoke to seven people. This was the best we got.
26 We didn't have people with 7 percent interest rate,
27 we didn't have people with taking less security.

1 This was the best that was available after the
2 discussions that occurred. And in a situation where
3 one facility was on the eve of expiring, the next
4 facility as indicated as warned in the initial
5 affidavit for the first application was pursued and
6 these were the best terms available.

7 With respect to -- my friends wish to say, I'm
8 glad to hear him say that, yes, we are a secured
9 lender because I thought I heard Wednesday the
10 argument which is now being reserved that this was
11 property that was something other than a secured
12 loan and it had been assigned.

13 And of course, My Lady, you may recall an
14 application, and I'll pass up some cases I haven't
15 -- didn't get to. I'll briefly have some
16 authorities. Might call Revenue Canada in front of
17 you and the Temple City matter saying we are not a
18 subject to a DIP facility because under the
19 legislation is a deemed trust. It has been -- it is
20 our property, we're not subject to a DIP financing,
21 and you found otherwise, My Lady. And the Court of
22 Appeal seemed to follow that understanding in the --
23 one of several reasons for refusing the leave
24 application.

25 So now we hear from my friend today, yes, we
26 are a lender. Maybe we have priority over FRPL,
27 maybe we don't because of the lapse and then re-

1 registration last week of the security. That'll be
2 worked out in the end.

3 And when it is worked out we will have a claim
4 of approximately \$7 million that is -- that if the
5 order is granted will be subject to a -- to a DIP
6 charge and a claim of \$60 million with respect to
7 Mr. Ircandia's debt which is subject to a DIP
8 charge, and then the two of them may have a -- an
9 issue with respect to where they are as against each
10 other.

11 So we have heard, and I hope today to hear
12 repeated the support of approximately 80 or 90
13 percent, whatever 60 out of 67 is, supporting this
14 process whilst they are being primed by this charge.

15 With respect to the inter company loan we are
16 not lending money at 7 percent so as to return a 7
17 percent investment. We're lending money with the
18 monitor's review, if appropriate, to protect an
19 asset. We are lending money to protect the
20 investment that these entities have through their
21 subsidiary in the Makaha project which is reviewed
22 at length in the initial Bentham affidavit so we're
23 not borrowing it at 20 to get a 7 percent return.
24 We're borrowing at 20 to get a 7 percent return and
25 to get our investment in our subsidiary preserve and
26 back.

27 And if at some point in time the business

1 people decide that it is not worth that investment
2 or the monitor is of a concern that that investment
3 no longer makes sense, then we're not going to DIP
4 fully out -- the DIP facility drawn down and that
5 money will remain there.

6 And no doubt some creditor, perhaps Mr.
7 Collins, perhaps someone else will say, What were
8 you guys doing; were you asleep at the switch? What
9 happened to the Makaha investment? How is it gone,
10 how did you let someone foreclose on it in the
11 States when you could have resolved that with a --
12 with a payment?

13 And we'll say, Well, our hands were tied. We
14 couldn't do anything because we had no funding. The
15 monitor wanted to do it, the company wanted to do it
16 but the cupboard was bare. That is the -- the
17 concern that the company has, and that is why it
18 needs access to funds to preserve that investment,
19 which investment is many many multiples of the
20 million dollars that is -- that is projected to --
21 to be advanced. We're spending a bit of money to
22 perhaps preserve a much greater amount.

23 The cases that I've handed up, My Lady, I'm
24 sure you'll be familiar with them in addition to
25 your decision in Temple City.

26 We have the decision of Justice LoVecchio in
27 Sulphur Corp where it was a decision that a DIP fund

1 was given over the objection of builders' lien
2 holders who were saying, If I can just enforce my
3 builders' lien I'll get my money back. Why? Why
4 would we put money in? He reviewed the various
5 authorities and I've highlighted various quotes from
6 Justice Wachowich in Hunters Marine where he says,
7 talks about the aim of the CCAA to maintain the
8 status quo to bring creditors on side in terms of
9 payment.

10 Later on in -- again in the quote on page 6 at
11 tab 1:

12
13 If super-priority cannot be granted
14 without the consent of secured
15 creditors the protection of the CCAA
16 effectively would be denied a debtor
17 company in many cases.

18
19 And in that case as in various other cases the Court
20 looked at the evidence available in front of it,
21 noticing the real time litigation that we're at.
22 Noticing in numerous cases, and Dr. Sarra references
23 this as well, the importance of the monitor in the
24 process watching over the funds.

25 And in that case Justice LoVecchio in the
26 decision it -- of you in Temple City the factors
27 were, yes, the advantage was to make that DIP loan

1 even though no doubt some people were moving down
2 the pecking order.

3 The last authority I refer to at tab 4 is a
4 decision of the Ontario Superior Court. And one of
5 the thoughts of the Court at paragraph 8 at tab 4 at
6 the last pages, well, what if we don't do this.
7 What's going to happen? What if we don't make this
8 DIP loan today? Mr. Halkett (phonetic) can put on
9 his receiver hat, and Monday he'll be back applying
10 for receiver borrowing powers, for receiver
11 certificates, and he's going to be looking to prime
12 everyone as receiver.

13 And that's what the Court looked at there where
14 it said that the additional DIP financing wouldn't
15 affect their security position any more than
16 assignment into bankruptcy and may have positive
17 effects. An assignment into receivership you're
18 going to have the receiver come back for borrowing.

19 The other item to remember is now that we --
20 for today and perhaps for the company but not the
21 FRPL secured lender we seem to be hearing that, yes,
22 this is a collateral assignment, a lending
23 assignment. We don't own these outright. The
24 assignment is currently with respect to amounts
25 slightly in excess of \$11 million, and the amount
26 that is outstanding is talked about low aids, maybe
27 a bit lower based on payment, so there is -- there

1 is some difference there.

2 As my friend asked in examinations and is set
3 out in the -- in the cash flows, that amount, that
4 11th aid is going to deteriorate a bit from people
5 who pay the 11 down. They're not re-advancing, so
6 until payments are made the aid's not going down,
7 but there is that current \$3 million gap. And the
8 \$5 million debt isn't only as against these assets,
9 against all of the assets, including the assets that
10 aren't subject to a dispute whether the assignment
11 registration needed to maintain for registration,
12 but are subject to FRPL's additional security, the
13 general security agreements, the lands, et cetera.
14 And as such it isn't a burden being borne only by my
15 friend on their \$3 million excess piece of security.
16 It's being borne by all creditors including the
17 creditor almost ten times in size.

18 So we do not have all of -- all of the answers.
19 We do not have a typical asset with respect to
20 timeshare sales where I can run and get a reserve
21 report in the standard format that might be more
22 familiar to my friend in other files. It's a unique
23 asset.

24 The evidence of Mr. Bentham is extensive
25 describing the unique asset and the unique options
26 and opportunities available for restructuring.

27 And finally with respect to the Doctor Sarra

1 article I note that the basic tone of the article is
2 that -- and the conclusions include the abstract at
3 the beginning.

4 Mid way through the abstract paragraph:

5
6 The Courts have interpreted their
7 equitable or inherent jurisdiction as
8 including the ability to order DIP
9 financing to allow corporations to
10 continue operating during the stay
11 period.

12
13 Under the highlights, second line. Again start at
14 the first page of Dr. Sarra's article.

15
16 Key to successful restructuring is
17 financing called DIP financing in the
18 interim period during which the
19 corporation is attempting to develop.

20
21 She's -- uses the word 'develop'.

22
23 Not implement the term and develop a
24 viable business plan that is accepted
25 to stakeholders.

26 Canadian courts have exercised
27 their inherent jurisdiction to grant

1 such financing. This article
2 suggests that the degree of
3 uncertainty created by the court's
4 granting of DIP financing has been
5 exaggerated, and the courts have
6 engaged in a reasoned effort to
7 further the aims of the CCAA in
8 protecting the interests of all
9 creditors and the public in the
10 continued operation of corporations
11 where the prospect of successful
12 reorganization exist.

13
14 And under the current circumstances the applicants
15 including as early as the initial CCAA order where
16 we said, 500 now, we're coming back for 5 million in
17 the future, we've probably provided more than
18 typical notice of the -- of the amount and the
19 necessity for the funding.

20 And with respect to once the best deal -- we
21 didn't rush into the first deal. We negotiated the
22 best deal out of the seven that were contacted. Was
23 signed, we were back in front of court immediately
24 with a consultation with the monitor, with the
25 monitor's support, and that brings us well within
26 the circumstances where this Court and other Courts
27 through Canada have ordered the DIP financing with

1 the priority over existing secured creditors.

2 THE COURT: Okay.

3 MR. GORMAN: I know we're having time
4 issues, My Lady, so unless you have any questions,
5 those --

6 THE COURT: Okay.

7 MR. GORMAN: -- are my submissions.

8 THE COURT: Thank you. Thank you, Mr.
9 Gorman.

10 Mr. Ircandia, you spoke to this the other day.
11 I do not know if you would like --

12 MR. IRCANDIA: My Lady --

13 THE COURT: -- to add anything.

14 MR. IRCANDIA: -- it sounds like you don't
15 need to hear from me today.

16 THE COURT: Ah.

17 MR. IRCANDIA: But I would like to say there
18 are a couple of things if it's all right.

19 THE COURT: Okay. Certainly.

20 MR. IRCANDIA: Just --

21 THE COURT: Go ahead.

22 MR. IRCANDIA: -- two points and it ...

23 I want to go back to my friends talking about
24 the balance. And this -- I just want to reiterate
25 this. Mr. Gorman dealt with that disclosure issue.
26 I don't think that's an issue here. The
27 extraordinary remedy, we all know this is a

1 extraordinary remedy. This is an extraordinary
2 situation.

3 So it's -- it's about this balance. And I
4 think -- I think it's clear to you that we have a --
5 on the one hand if you're -- if you're trying to
6 balance things. On the one hand we have someone
7 who's got 7 or \$8 million in security. That may or
8 may not have a priority. They concede themselves
9 over this other party who's got \$60 million worth of
10 secured debt.

11 So -- and you've got a company in the middle of
12 that that's supported by what the monitor is saying
13 and supported by this principle grow and the ruin
14 that holds that \$60 million worth of security saying
15 it's in the early stages, this is worth exploring.

16 We hold a consent receivership. If my friends
17 wants us to force it into insolvency it can be
18 insolvent. But we've -- we've determined it doesn't
19 make sense in the context of this company. It's --
20 the only way out is a restructuring. At least at
21 this stage.

22 So if you've got a balance there's a lot more
23 on this side than on this side. That's the --

24 THE COURT: Okay.

25 MR. IRCANDIA: -- submission I make.

26 THE COURT: Thank you, Mr. Ircandia.

27 Mr. Barr, did you ...

1 MR. BARR: Nothing to add, My Lady.
2 THE COURT: Okay.
3 And Ms. Bourassa, do you --
4 MS. BOURASSA: I'll --
5 THE COURT: -- wish ...
6 MS. BOURASSA: -- be brief, My Lady.
7 THE COURT: Okay. Thank you.
8 MS. BOURASSA: I just wanted to address one
9 point.
10 I wanted to draw your attention -- well, to
11 start with, you heard the monitor's positions on
12 Wednesday that the monitor supports the stay,
13 supports the DIP. And I just want to draw your
14 attention to paragraph 76 of the monitor's report
15 where the monitor states that it believes that
16 without the DIP financing and without the approval
17 of the Century DIP loan the Fairmont group will not
18 be able to continue operations and will likely face
19 liquidation.
20 The monitor believes that liquidating the
21 assets would result in lower recoveries than an
22 orderly restructuring of the assets. Furthermore,
23 in a liquid scenario a receiver or a trustee would
24 be required to borrow a similar amount of funds in
25 order to maintain and sell the Fairmont group's
26 assets.
27 That's just further to Mr. Gorman's submission,

1 but I wanted to draw your attention to it.

2 Additionally, paragraph 40 of the monitor's
3 report which provides the assessment that the
4 monitor will make prior to approving any further
5 advances to Makaha, Mr. Moore's cross-examination
6 transcript says what it says, but we all know in
7 this process that advances to a non CCAA debtor are
8 going to require approval of the monitor, and the
9 monitor is very alive to these issues.

10 The main concern that the monitor had with
11 respect to any particular prejudice to Mr. Collins'
12 client was this fact that Mr. Gorman has raised in
13 terms of there being a finite pool of security which
14 is depleting.

15 However, based on the evidence in front of you
16 and based on the numbers that have been part of all
17 of these submissions there appears to be adequate
18 security such that even with the advances that will
19 be made over the next three months, the duration of
20 the stay period, there will still be more than
21 adequate security to cover off Mr. Collins's
22 client's claim.

23 As such, if there is a concern on the comeback
24 application at the end of July perhaps that would be
25 the time that Mr. Collins would properly have some
26 dispute with what was going on based on the cash
27 flows at that point in time.

1 THE COURT: Okay. Thank you, Ms.

2 Bourassa.

3 I am satisfied by the evidence before me that
4 the possibility of an orderly restructuring that
5 would create an upside value for all the
6 stakeholders of the Fairmont group outweighs the
7 potential prejudice to resort funding and I will see
8 here, recognizing that we are in the early stages of
9 this CCAA proceeding.

10 I note particularly the support of the monitor
11 and the support of the other major secured creditor,
12 FRPL. Hope I have got that right.

13 I am also satisfied that there has been
14 adequate notice of this application, not only to new
15 counsel for resort funding, but to resort funding
16 itself starting with the disclosure at the initial
17 application. And that there has been sufficient
18 disclosure of the proposed DIP loan and of the
19 interests with which it may interfere, given the
20 stage that we are at in these proceedings.

21 I am persuaded that the funding is urgent and
22 that the proposed use is timely and appropriate. I
23 am satisfied that there are sufficient safeguards in
24 the oversight of the monitor, and the other
25 safeguards that are set out in section 40 of the
26 monitor's report to any further intercorporate
27 advances.

1 And that it appears in the view of the monitor
2 that sufficient equity in the CCAA group exists such
3 that risk -- the risk to resort funding LLC is
4 minimal.

5 I also note the monitor's comments with respect
6 to the previous advances to Makaha set out in
7 paragraph 41 of the report.

8 I am satisfied that the companies thoroughly
9 canvassed the available market for DIP financing,
10 and has with the assistance of an experienced
11 monitor come up with the best that could be
12 achieved. So I am going to grant the DIP, the DIP
13 financing.

14 And there has been no further representations
15 made on the stay, Mr. Collins?

16 MR. COLLINS: We think it's too long under
17 the circumstances. I think is --

18 THE COURT: Okay.

19 MR. COLLINS: Thought to (INDISCERNIBLE).

20 You know, how, you know, to --

21 THE COURT: I understand.

22 MR. COLLINS: -- borrow a recent submission
23 by Mr. Gorman, when the tables were turned was, you
24 know, given the preliminary stage of this, given we
25 don't know where it's going, you know, we would like
26 the opportunity to come back and look at this not in
27 90 days, and we would suggest somewhere between, you

1 know, 45 and 60 days is far more appropriate under
2 the circumstances.

3 THE COURT: Okay. Mr. Collins, I am not
4 going to ask for further submissions. Given the
5 complexity of this CCAA proceeding, parties, the
6 geographical limitations and the unique nature of
7 the asset I am convinced that the extent of the stay
8 is appropriate.

9 You can of course come back at any --

10 MR. COLLINS: Of course.

11 THE COURT: -- time in the --

12 MR. GORMAN: Right.

13 THE COURT: -- in the period.

14 MR. GORMAN: My Lady, there is paragraph
15 49, which is any interested party can apply to
16 amend. And certainly I've always understood that
17 provision included shortening of the stay if
18 circumstance --

19 THE COURT: That is right.

20 MR. GORMAN: -- were appropriate.

21 THE COURT: Right.

22 MR. GORMAN: I believe the outcome of the
23 last two days, My Lady, results in properly having
24 three orders entered. The first would be dated
25 Wednesday, simply extending the stent -- the stay
26 through today so we don't have that --

27 THE COURT: Right.

1 MR. GORMAN: -- gap period. The second
2 would be amending the order which includes a
3 comeback provision that the stay's extended through
4 July 31. And the third would be approving the
5 Century Services DIP facility by amending the order
6 to reflect the facility that had been put forward in
7 the motion.

8 THE COURT: Okay. Thank you. Okay.
9 Thank you. Thanks.

10 MR. COLLINS: Thank you, My Lady.

11 THE COURT: Here is the stay.
12 Here, and I know you have to dash, so thanks,
13 madam clerk.

14 THE COURT CLERK: Mm-hm.

15 THE COURT: Thank you.

16 MR. COLLINS: Thank you, My Lady.

17

18 PROCEEDINGS CONCLUDED

19

20

21 Certificate of Record

22 I, Christina Ng-Currie, certify that this recording
23 is a record of the oral evidence of proceedings in
24 the Court of Queen's Bench, held in courtroom 1203,
25 at Calgary, Alberta, on the afternoon of 1st of May,
26 2009, and I was in charge of the sound-recording
27 machine.

1 *Certificate of Transcript

2 I, the undersigned, certify that the foregoing pages
3 are a true and faithful transcript of the contents
4 of the record, including the certificate of record
5 given orally by the court official, recorded by
6 means of a sound-recording machine.

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13 /Date: May 20, 2009

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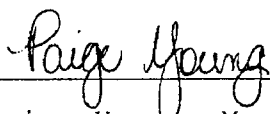
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Paige Young, Ms.

Page by Paige Transcribers



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June 16, 2009

VIA E-MAIL

MacLeod Dixon LLP
3700, 400 – 3rd Avenue S.W.
Calgary, AB T2P 4H2

Attention: Mr. Howard G. Gorman
Attention: Mr. Kevin Barr

Dear Sir:

Subject: Century Services Inc. re: Fairmont Resort Properties (DIP Financing) - Action No.
0901-04199
File No. 534615-7

THIS IS EXHIBIT "D"
referred to in the Affidavit of
~~MURRAY MOORE~~
Sworn before me this ~~31~~
Day of ~~JUN~~ A.D. ~~2009~~
A COMMISSIONER FOR OATHS
IN AND FOR THE PROVINCE OF ALBERTA

PHILIP KENT MATKIN
Barrister & Solicitor
Commissioner for Oaths in and
for the Province of Alberta

As you are aware, we act on behalf of Century Services Inc. ("Century"), the debtor-in-possession lender to Fairmont Resort Properties Ltd. and the other debtors in Action No. 09101-04199 (collectively the "Debtors").

We are in receipt of the application materials filed by Resort Funding LLC ("Resort Funding") on or about June 9, 2009, seeking an Order declaring that promissory notes issued by purchasers of timeshare units and made in favour of either Fairmont Properties Ltd. or Lake Okanagan Resort Vacation (2001) Ltd., as applicable, and allegedly endorsed to Resort Funding (the "Notes") do not form part of the Debtors' estate and are not Property as defined in the Initial Order, and related relief (the "Application").

As you are aware the Notes are an integral part of the Debtors' business and are arguably one of its significant and valuable assets. The Notes generate a regular stream of revenue which is used to fund the Debtors' daily operations.

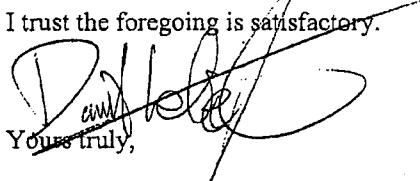
As the Debtors' are aware, when Century was completing its due diligence prior to agreeing to provide the debtor-in-possession financing, Century reviewed and relied upon the cash flow statements and forecasts which are attached to the Affidavit of Gary Bentham sworn in Action No. 0901-04199 on March 30, 2009 and the First Report of the Monitor dated April 27, 2009, which are referenced in the Affidavit of Murray Moore sworn April 24, 2009. That cash flow information specifically refers to the revenues from the Notes, and represents those revenues as being the Property of the Debtors.

The reliance by Century on the cash flow statements and projections is clearly evidenced by, and forms part of, the following provisions of the Loan Agreement entered into between Century and the Debtors dated May 27, 2009:

- The representations and warranties set out in Sections 4.1(f) (information accurate and complete), (g) (disclosure), (h) (no assignment of any property), (k) (financial statements) and (m) (ownership of property);
- The positive covenants of the Debtors set out in: Section 5.1(f)(iii) which require the Debtors' to deliver monthly cash flow statements and provide an explanation of any variation over 10% from the cash flow statements delivered to the Monitor, Section 5.1(f)(vi) pursuant to which the Debtors' must provide weekly sales reports, and Section 5.1(t) which provides that the Debtors' are only permitted to utilize the sale proceeds in accordance with the cash flow statements provided to the Monitor;
- The negative covenant set out in Section 5.2(f) which requires the Debtors' to not make any payments except in accordance with the cash flow statements, unless with the prior consent of Century; and
- The Events of Default set out in Section 6.1(c) (representation and warranties are incomplete or untrue) and, more importantly, Section 6.1(h) (failure to operate within the cash flow projections).

Please take notice that if Resort Funding is successful in the Application, a material deviation from the cash flow information upon which Century relied in entering into the Loan Agreement and agreeing to advance funds under the debtor-in-possession financing will result. If that is the case, a breach of the terms of the Loan Agreement will occur and the Debtors will be in default of the Loan Agreement. In those circumstances, Century will be under no obligation to advance further funds under the Loan Agreement, and Century will not do so. Further, in such circumstances, Century will be entitled to declare that an Event of Default has occurred under the Loan Agreement, and seek leave of the Court to enforce its security and otherwise collect all outstanding amounts from the Debtors, including interest and costs.

I trust the foregoing is satisfactory.


Yours truly,

FRASER MILNER CASGRAIN LLP

David LeGeyt

DLG:gw

c.c. Steve Dizep, Century Services Inc. (via e-mail)
Tammy Kemp, Century Services Inc. (via e-mail)

Action No. 0901-04199

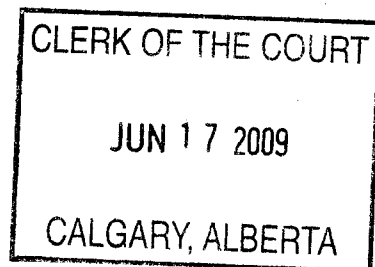
IN THE COURT OF QUEEN'S BENCH OF ALBERTA
JUDICIAL DISTRICT OF CALGARY

**IN THE MATTER OF THE *COMPANIES'*
CREDITORS ARRANGEMENT ACT,
R.S.C., c. C-36, AS AMENDED**

**AND IN THE MATTER OF
FAIRMONT RESORT PROPERTIES LTD.,
LAKE OKANAGAN RESORT VACATION
(2001) LTD., LAKE OKANAGAN RESORT
(2001) LTD. AND LL DEVELOPMENTS LTD.**

**AFFIDAVIT OF MURRAY MOORE
(Response to the Motion of
Resort Funding LLC)**

(Sworn June 17, 2009)



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File No. 264244 HAG